



PREPARING YOUR HOME FOR THE MARKET

Your home has just one chance to make a great impression.

The following list is meant to help you when preparing your home for the market.

The whole idea is to present a clean, spacious, clutter-free home

YOUR HOME'S CURB APPEAL IS THE FIRST THING A BUYER SEES

- Mow lawn
- Trim shrubs
- Edge gardens and walkways, Weed and mulch beds
- Sweep walkways and driveway, remove litter and toys
- Add spot color with planters
- Remove mildew or moss from walls and walks
- Stage porch, deck, patios with furniture or planters to look inviting - REMEMBER outdoor space is important too
- Check for any exterior peeling paint and address
- Replace torn screens
- Touch up exterior paint, clean out gutters
- Add a new front door mat
- Clean hardware on front door, outside lighting fixtures, etc.
- Replace dated light fixtures and replace burnt out lightbulbs

GENERAL INTERIOR TIPS

- Add a fresh coat of interior paint in light, neutral colors
- Shampoo carpeting
- Clean hardwood floors
- Clean kitchen and bathroom floors
- Wash all windows, vacuum blinds and wash window sills
- Clean the fireplace
- Clean out and organize closets, add extra space by donating or packing clothes and items you won't need again until after you've moved
- Remove extra furniture, worn rugs and items you don't use; keep papers, toys, etc. picked up - especially on stairways
- Repair problems such as loose door knobs, closets or screen doors that are off their tracks
- Place throw rugs at all exterior doors to wipe feet

ROOMS THROUGHOUT HOUSE

- Make them cozy and inviting, discard chipped or worn furniture and worn rugs, remove clutter and neutralize decor

KITCHEN

- Make sure appliances are spotless inside and out
- Clean on top of refrigerator, and under sink
- Clean floor and countertops
- Unclutter all counter space, remove small appliances
- Organize items inside cabinets, pre-pack anything you won't need before you move

BATHROOMS

- Make sure tile, fixtures, shower doors, etc. are clean
- Clean sink, shower/tub, toilet, and around toilet
- Replace loose caulking or grout
- Make sure lighting is bright, but soft
- Remove cloths from back of door

BEDROOMS

- Organize furnishings to create a spacious look with well-defined sitting, sleeping and dressing areas, clean out closets

GARAGE

- Sweep garage floor
- Make sure lights work and openers if applicable
- Tidy storage or work areas

BASEMENT

- Dispose of unnecessary items
- Organize and create more floor space by decluttering
- Change furnace filter
- Clean concrete floor and walls
- Make sure good lighting

ATTIC

- Make sure adequate access available if possible
- Clean out any items

ADDITIONAL THINGS TO CONSIDER

- Label all keys for house
- Gather together any appliance manuals, receipts, warranties and put in a centralized location to pass onto buyers

WHEN IT'S SHOW TIME

- Open all draperies and shades, turn on all lights
- Pick up toys and other clutter, check to make sure beds are made and put clothes away
- Give the carpets a quick vacuuming
- Add some strategically placed fresh flowers
- Make sure temperature in home is comfortable and when possible open up for fresh air
- Turn off the television and turn on the radio music at a low volume
- Make a fire in the fireplace if appropriate
- Put pets in the backyard or arrange for a friend to keep them
- Make sure pet areas are clean and odor-free
- Dispose of trash in neatly covered bins
- Put away any personal items such as: checkbooks, mail, credit cards, medicines etc.
- Make sure no dirty dishes in sink or cookwear on stove top

LOOKING FOR MORE USEFUL TIPS OR
PROFESSIONAL OPINION ON YOUR HOME?
GIVE US A CALL!
WE WOULD BE HAPPY TO COME AND MEET
WITH YOU AT YOUR HOME.

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