

“As first time home buyers in a tricky market, we knew we needed a real estate agent that we could trust entirely to walk us through the process and help us find the right home for our family. Dawn came highly recommended to us and it is easy to see why. She is organized, thorough, and easy to talk with. She made something that seemed daunting feel easy. She really is an expert in her field. Dawn’s communication skills are second to none. We appreciated every email, text, and phone call from her. In the end, we were able to purchase an incredible home in the neighborhood we wanted thanks to her expertise! It was a joy working with Dawn and we are forever grateful.”

-B. and S. Biggs

Dawn was a tremendous help in our home search, and once we found the home we wanted, proved incredibly resourceful, connecting us quickly with top quality professionals and guidance to pull off a fast close on a very competitive bid.

-J. Williams

Since early 2022, I have worked with Dawn to purchase three investment properties in Northern Virginia. All of these transactions were smoothly and efficiently handled by her, and they have all been successfully generating revenue within weeks of closing. Dawn is expertly familiar with the neighborhoods and the local real estate market and was able to guide me in selecting properties given my goals and the type of rental clientele I was hoping to establish. She is well connected to local contractors and is also able to give a rough idea of the initial investments one might need to bring a place up to the standard it needs to be given it's intended use. Beyond all that, Dawn is also a lot of fun to talk to which makes the whole process far more enjoyable!

-D. Cidon

We had such a wonderful experience buying and selling our home with Dawn this past summer. Simply put – Dawn made the entire process of buying and selling seamless. She was so attentive to our needs and really listened to what our objectives were in purchasing a new home. Dawn was also extremely helpful in guiding us through the process of buying a new-build home, which was a process that encompassed myriad contracts, amendments, and review. We are so grateful to have worked with Dawn and to be settled in a new home that we love – you won't find a more professional, detail-oriented, and genuinely kind realtor to work with!

- C. Tripodi and J. Mitchell

My wife and I were relocating from out of state during a hot market and without the ability to be local for much of the process of searching for a home. We were referred to Dawn and appreciated her ability to anticipate our needs and get us to a winning offer. You don't have to ask Dawn twice to do something, in fact, if you just say it out loud in passing, you can probably consider it done. The service doesn't stop after you close either, Dawn continually follows up and is at your service for whatever you need!

- R. and M. Wang

"We recently purchased a home and couldn't have asked for a better realtor than Dawn. She is organized, responsive, honest, and on top of her game. We were interested in a home that wasn't on the market yet, but we'd heard that it would be soon. Dawn was able to reach out to the realtor for the property and get us in for a showing within the week. When we debated between two properties, Dawn asked us a few questions about our priorities and goals and helped guide us towards the home that was right for us. From putting in the initial offer to post home inspection requests to closing, Dawn was always there with her expert guidance, and always with a rapid response time. We purchased the home that was exactly what we were dreaming of and without Dawn that wouldn't have happened, and certainly not as smoothly and enjoyable as it was with Dawn by our side every step of the way."

-S. O'Donnell and S. Skinner

"We just bought our second property through Dawn and the support her and her team offer to shepherd you through the process remains excellent. With our recent purchase the buyer received a second offer similar to ours, but ultimately accepted our offer specifically because of Dawn's responsiveness. She then maintained that focus throughout the entire process, quickly turning around all documents and actions to minimize wait times and bring our property to a rapid and successful closure. Dawn was recommended to me as the realtor to use nearly 7 years ago, and two home purchases later I would never recommend anyone else!"

- C. and B. Behar

"Dawn made our house buying process fun and low stress. She was very clearly invested in understanding what we were looking for in a property and didn't pressure us to move fast or make offers on places that weren't a good fit. She was completely respectful of our price range and provided several creative solutions to help ensure our offer was competitive while still managing our needs regarding financial risk. Dawn was also a good teacher, patiently answering all our questions- and there were many since we were first time home buyers! We would definitely work with her again and are happy to have gotten to know her through our home purchase process."

- M. and M. Holmesheoran

"We wanted a real estate agent that would educate and guide us through the home buying process, without being pushy. You did that and more. You were beyond responsive. On top of that, you were knowledgeable and patient, handling our many questions with ease. Thank you, Dawn!"

- S. Flanzer and A. Lin

"We turned to Dawn knowing we needed to act fast in the challenging real estate market of Arlington. Dawn was able to focus us on properties we would not have considered. She was efficient and so pleasant to work with, providing expert guidance and extensive resources from her many years in the field. With Dawn's help, we purchased a property that is just right for our family. Dawn made the whole process as easy as it could have been. On top of that, Dawn gives back to our community to help keep Arlington the special place that we love."

-C. Taft and J. Hicks

"Dawn has been a fantastic agent for us throughout the entire process of purchasing a home. She patiently and thoroughly walked us through the process step-by-step and continued to help us out after the sale was completed. We didn't think we would be able to purchase something for at least another year and less than 3 months later we have moved into a great home that has everything we dreamed of. In addition, Dawn has been a great resource for local information such as restaurants, events, services- you name it. We would highly recommend Dawn Wilson to anyone looking to buy or sell their home!"

- L. and C. Halagarda

“Dawn is simply amazing! As a first-time home buyer on a budget in a hot market, I was incredibly lucky to have her on my side. Dawn is very knowledgeable and went above and beyond to help me get the home I wanted. She took the time to explain the process, understood what I wanted and made everything work flawlessly from beginning to end. Her recommendations were always spot on. The next time I want to buy or sell a home, I will choose Dawn, without a doubt.”

- *R. Giura*

“Dawn is by far the best realtor you can ask for. She helped me purchase a condo in a very desirable building in Arlington. I was impressed by her extensive knowledge and professionalism. The time between the property listing and my offer acceptance was extremely short. She works closely with all involved- bank, inspectors, etc. When someone underperforms, she is on top of everything. You are never left alone to deal with any issues. It is clear that she is far more than just a person trained in real estate. She herself trains others. Her background as an attorney is another significant asset. She is also very involved in the community, which can be extremely helpful as she often is aware of someone simply thinking about entering the market. As a Ph.D. in financial economics I value attention to detail, and you definitely get that from Dawn. She is aggressive when need be, but extremely personable and genuinely nice to work with at the same time. What I also valued in her is that she was first to tell me that a particular property may not be the best idea for me. And she was correct every time. Now, few years has passed, and I am extremely happy with my purchase. The value increase has outperformed, and I am certain I would not have been as successful with the purchase with any other agent.”

- *A. Nowak*

“Thank you so much for all of your efforts to get us into our new home. I just know that we will be really happy there and forever grateful to you for working late into the night to get our offer accepted.”

- *K. and J. Murray*

“I’m writing to say thanks so much for being my Realtor® as I journeyed through my first home buying experience! I really enjoyed the help you gave me from the time I began looking at properties on the internet all the way through the closing. I had a great experience, and I’m glad I chose you as my Realtor®. Although I did quite a bit of research to understand the process, having your ongoing help made a big difference -- on everything from seeing the properties first-hand, to getting the home inspection done, to the final walk-through. By the time we got to closing I felt very confident I had everything in order, and I knew I was making a great decision. Since the closing last week, I have been packing up everything in my apartment, and I’m excited to be moving in. I think owning [my home] is going to be a great place to live, and an excellent investment. And I want to say thanks again for helping me make the step up from renting to owning my own place.

Thanks so much!”

- *N. Barker*

“After several frustrating months trying other realtors, we finally contacted Dawn who we met at a First Time Homebuyers course. Dawn was amazing. We called her on Thursday, met with her Saturday morning, explained our needs, and Saturday afternoon put in a below list-price bid on a place that we liked then and love now. That Saturday afternoon when our lender’s team dropped the financing pre-approval ball, Dawn had a contact at the same lender who helped us submit our offer the same day. Dawn was a joy to work with - she was always personable and professional and always saw a few steps ahead and gently kept things moving forward. From first meeting to closing day was less than a month. And still Dawn continues to be a great resource (painters, closet systems, general contractors, insurance, yoga studios, you name it!), even now that our formal business dealings are done. The whole thing was so easy and we got a good deal. We love our home. Thanks, Dawn!”

- *S. Meyer and C. Brearley*

“Dawn came highly recommended to us by another couple and, after interviewing multiple realtors, it became clear that she was the best realtor for us. As first-time homebuyers, it was important to us to find a realtor that was willing to take the time to explain the process and Dawn did so thoroughly. Additionally, Dawn acted quickly when we found a house we loved well in advance of our planned timeframe. Throughout the process she was exceptionally responsive, worked tirelessly and always worked in our best interest. Dawn was extremely professional and a pleasure to be around. We are delighted to give Dawn Wilson our highest recommendation!”

- *S. and T. Sharkey*

“With today’s market, there are so many apps and tools which make it easy as a buyer to search and view a huge selection of houses across large areas of the DC Metro region. The problem becomes understanding how to filter all of those options down to find the house that’s right for you, and then navigate the increasingly competitive market so that you can actually get the house that you fall in love with. That’s where Dawn came in, working side by side with us to review all of our options until we found the house that was perfect for our family, then navigating us through the complex process all the way through a successful closing. We also loved that with Dawn’s experience in working throughout the DC Metro area, she brought with her a network of fantastic vendors. From mortgage companies, to home inspectors, and insurance agents, it felt like we had a tremendous team of people working alongside us throughout the entire process to ensure we had a great experience and walked away with a successful home purchase.”

- *C. and B. Behar*

“We had a great experience all around buying the new home with you. We always had a clear picture of what milestones were coming up next and we needed to do for them.”

- *C. and M. Lewis*

“Dawn was a pleasure to work with. She’s both highly knowledgeable and very easygoing. As first time home buyers, she walked us through the process clearly and concisely and had us in a great house barely a month after we started shopping. She was a great advocate for our interests and communicative from start to finish--and even after closing. We would recommend Dawn without reservation.”

- *J. and A. Madson*

“Working with Dawn made our first-time home buying experience easy and quick! Dawn was extremely responsive to our needs, flexible with our energetic schedules, and patient in answering all of our questions and guiding us through the buying process. Buying a home for the first time can feel overwhelming, but we felt informed and at ease every step of the way! Thank you, Dawn!”

- *J.V. and D.V.*

“It’s so amazing being in the house. We love it and are about 80% unpacked but would love for you to come see it when it is more presentable!! Thank you for all your work to get us in here!! It already feels like home.”

- *K. and J. Givan*

“When my husband and I decided to shop for our first home, we were very lucky to have Dawn as our realtor. We had no idea what we were doing, but Dawn gave us great guidance, keeping us informed of trends, up on the listings as they came available, and aware of little details in our prospective homes that we absolutely would not have noticed. Dawn was patient with us on our search, and when we finally found our house, she helped us get the best possible deal. She always had fantastic recommendations for who we should consult with, and if the first recommendation didn’t work out, she had a second (and I’m sure a third, too) to suggest instead. She is tremendously thoughtful, and has a sunny disposition to boot - ignore every stereotype you thought you had about realtors, as Dawn is absolutely unique.”

- *M. and M. Hilburn*

"I cannot say enough wonderful things about Dawn Wilson! I just bought my first home as a "newly single" woman, and Dawn gave me the confidence to know I was making the right decision. Dawn brings a perfect blend of skills that makes the buying process run very smoothly. Dawn is a great listener – she hears and understands what her client wants. She also is easy to talk to – no question is too small. Dawn is incredibly organized – she is on top of all the paperwork and clearly explains the process so her clients can be just as prepared. She is a strong advocate to ensure the right result for her client. Dawn is a top producer – but she treated me as though I was her only client and top priority. Emails and calls were answered quickly – even in the evenings and weekends. Only after the closing did I realize all the work that Dawn did behind the scenes to make it go off without a hitch. Beyond all that, Dawn is such a warm and friendly person -- a joy to work with!"

- *L. Addington*

"Dawn is an incredible realtor and we feel spoiled to have her as an advisor when making such an important purchase such as a home that you will live in for a short time, long term or even a forever home. Dawn has helped us find all of these and when you work with Dawn, you will eliminate a lot of issues in advance because she knows what she is doing! Dawn is very detail oriented and she makes sure that all important issues are handled in advance, that all paperwork is signed accurately and in a timely manner and that you get all the terms you agreed upon right from the beginning. She is not only knowledgeable but she is caring and that's the perfect combo for a realtor. We would recommend anyone to use Dawn -- she's the best!"

- *C. and M. Olson*

"Dawn helped me buy my first home. Others warned me that the process of buying a home, especially the first time, would be painfully complicated. It was complicated, but Dawn made it all run like clockwork. With Dawn's help, I think anyone could tackle the challenge with confidence."

- *Neil Powell*

"I am a first-time buyer and just purchased my first town home and could not have done it without Dawn's help. Dawn did an excellent job of understanding what I was looking for in the location I desired. Dawn was very responsive. Every time I had a question, Dawn would respond within several minutes via a phone call or an email. Very easy to work with, knowledgeable, and effective. Her legal background also sets her apart from other real estate agents. I would recommend Dawn to anyone in the Northern Virginia, Maryland, and DC area!"

- *L. Litvinova*

"We had a fantastic experience with Dawn. As first-time home buyers, Dawn's guidance and knowledge of the Northern Virginia real estate market were tremendously helpful. At the outset, she sat down and walked us through the entire home-buying process. During the house-hunt, she responded immediately (at all hours) to any questions we had, she moved very quickly to put together and submit our offer, and she provided invaluable guidance on how to structure our offer so as to give it the best chance of being accepted. Once our offer was accepted, Dawn continued to provide valuable guidance, and she quickly handled any issues that arose. Throughout the process, we had the utmost confidence in Dawn, and we knew we were in good hands. We love our new home, and we couldn't be happier that Dawn was our agent! "

-*M. and M. Levert*

"I first met Dawn when she volunteered her time to give insight into the buying process at a First Time Homebuyer's course in Arlington. That showed me that she truly had the interest of the consumer as priority one! I decided to use Dawn in my hunt for my first home, and from start to finish she consistently went the extra mile to make sure that I had all my questions answered and that the process went as smooth as possible. Thanks to her diligence, I came to closing with comfort and confidence; I am now a first-time homeowner!"

- *G. Payne*

“It was such a joy working with you. The house has been great so far. We really felt like we benefitted from your knowledge of the market, and your expertise as an agent. You knew the market, and you knew what it would take for us to get the house we wanted. We ended up getting our dream house. It is absolutely perfect for us. We could not have gotten through the process without your wisdom and guidance. You were also also wonderful to work with throughout the whole process. At several stressful points, I was struck by how calm and collected you were, and that it helped us in our decisions. You were very responsive over email and phone and you helped us with all of our many questions. I really felt like you were our ally throughout the whole journey. I would heartily recommend working with you. ”

- *J. and H. Shellito*

“ Thanks so much for all of your help in finding us a condo in DC. You were great to work with and a wonderful guide to the wide range of options within DC. I am very happy with the unit we purchased in the Penn Quarter! ”

- *K. Frieden*

“We just bought our first home and used Dawn Wilson. She’s extremely knowledgeable on not only the process but how real estate continues to change and how her clients can benefit and navigate the market. She is super experienced and fast and super connected-- she kept us informed until we were really ready to focus, and helped us work through everything pretty quickly. She made sure all the Is were dotted and the Ts were crossed and hooked us up with a great lender and insurance company too. She’s also a lawyer and very involved in supporting the Arlington/nova community. Dawn is a go getter and won’t drag her feet so that YOU can get the best of what you want! She takes pride in getting her clients the best.”

- *A. Cooper and J. Slyper*

“We first met Dawn at a first-time home buyers education class and we were so impressed with her presentation that soon after we enlisted her help in finding a new house. She met with us several times to go over all the details and made sure we understood the process at every step. She was readily available through email or phone to answer any and all questions we had. She scheduled guided walkthroughs for us on several occasions, personally showing us through over 20 houses before we finally found the right one. She made the buying process simple and easy, providing all the information and tools necessary for a smooth and hassle-free closing.”

- *Nicole and Tanner Rockwell*

“Dawn is awesome. Employ her now. Would you believe that the first place we looked at, we ended up purchasing? Thanks to Dawn, we found a great place, negotiated a great deal, and turned a complex process into fun.”

-*Ed Fendley*

“We’ve worked with Dawn on transactions both as buyers and sellers (we’re repeat customers!). Through it all, Dawn has shown an exceptionally high level of professionalism, preparedness, and thoroughness. She left no question unresolved and no detail missed. In all the transactions, I had the utmost confidence in Dawn’s ability to “dot the i’s and cross the t’s” to make sure that our transactions went as smoothly as possible. She is also a wealth of information as it relates to local service providers (lenders, painters, inspectors, etc.), which can help to readily resolve questions or concerns as they emerge during the buying or selling process. I would recommend Dawn’s services as a realtor to anyone, without reservation -- and have done so already.”

- *The Travers Family*

“We want to thank you for all of the help you have given us in purchasing our new home. As first-time home buyers, you walked us through all the steps and made the process as stress-free as possible. We really appreciate how you were always able to answer all of our questions and negotiate the purchase of our house. We will recommend you to any friends planning on buying a home.”

- *M. Walling and C. Quay*

“This is the second time I’ve asked Dawn to represent me, so I’m a “repeat customer.” She previously helped me sell a home, and I had such a positive experience that, when I decided to buy a condominium several years later, I never considered asking anyone else to represent me. The transaction represented a unique opportunity, but also involved several obstacles, a number of difficult “players” (myself included), and an extremely tight timeframe. Without Dawn’s remarkable persistence and relentless effort, I could not have accomplished my goal. I would recommend Dawn to anyone.”

- *J. Cohen*

“Being a military family, we have used multiple realtors throughout our lives moving around to many different cities around the Nation. Dawn is the best we have used! My husband was deployed much of the time we put a contract on the home, and she went above and beyond in helping me through the process of buying a home here in Virginia. She was extremely responsive to us and all issues dealing with buying our home. She gets things done in a timely manner and follows through relentlessly until an issue is solved. We appreciate the service and would not hesitate to recommend you! Thanks Dawn!”

- *S. and K. Angerthal*

““She is SO on top of it” Those were the first words I heard my wife use to describe Dawn. In the early stages of our home search Dawn answered all of our questions with emails or phone calls within hours of when we asked, updated our home search criteria quickly every time we changed our mind (which was a lot!) and made us feel like we had an anchor in the confusing and potentially overwhelming world of finding a new home. When we found a place we loved, Dawn got us more money back than we ever would have thought to ask for, handled every detail of our closing quickly and with care, and got us in our new place 2 weeks before the seller had said it was possible. It was so clear that she was working up to the last minute to take care of everything and get us every possible discount and benefit. I’ve recommended her to every person I know who is looking to buy a home.”

- *W. and V. Gray*

“Working with Dawn was great. She was extremely proactive and well informed. Dawn provided us with plenty of useful information and contacts and was very reachable, which was important since we were first time home buyers. I would definitely recommend Dawn!”

- *B. Vukomanic and M. Bereketab*

“Dawn helped us find the perfect home; we’re first-time homeowners and couldn’t be happier! We knew Dawn was the perfect match for us when she gave spoke at a first-time homebuyers’ class – she spoke plainly and frankly, but without talking down or sugar-coating. Dawn helped us find a lender we like and trust, helped us compile lists of properties to view (based on our dreams and her experience) and guided us seamlessly through the process of securing our new home. We went on several viewings! As first-time homebuyers, we had quite a learning curve, but Dawn was absolutely patient the entire time as we refined our likes and dislikes and figured out exactly what it was we wanted. She took us out every weekend until we found our perfect home, and we enjoyed getting to know her as a person, not just an agent. When we finally found just the home for us, she put her experience and legal background fully forward. Navigating the ups and downs of the contract, inspections and finding a lender could not have been easier, and we could not be more pleased that we had Dawn representing us as our agent. ”

- *Rad and Jon Miller*

“Dawn was wonderfully responsive throughout the process of choosing and purchasing my new home! I am grateful to have had her expertise and skill at making the process smooth and buyer friendly! I will highly recommend her to others who need assistance in buying or selling.”

- *S. Sutherland*

“Based on what I knew already about Dawn Wilson as a Realtor it was a foregone conclusion to work with her when I was ready for my own first home. Sure enough she was exactly as advertised. Dawn took the lead in coordinating myself, the lender and even the seller’s agent through the many hoops I encountered in the process. Her skillful negotiating tactics helped me purchase the condo below market and appraised value even though we know the Arlington/DC market is one in which that is still a rarity. I would like to thank her for all her hard work on a tight timeline as well as for her true advocacy she shows on behalf of her clients.”

- *R. Miller*

“It’s so amazing to buy two houses in a year with Dawn Wilson because she makes the entire process easy and simple. We didn’t even have to think about anything. Process made easy.”

- *Sarah Lynn and Geoff Shanks*

“I’m a happy homeowner thanks to Dawn Wilson. Dawn exceeded my expectations and provided a level of professionalism and responsiveness that is rare these days. Dawn was able to get more out of my deal than I was expecting. I really appreciate her going above and beyond in customer service. Dawn Wilson will now be my realtor of choice! ”

- *E. Thornhill*

“Thanks a lot for helping us in our home buying process. With all the issues with the sellers. . . . [I]t was great to have someone looking out for our interests and advising us on our options. Your legal background was definitely a plus on this one! We’ve moved into the house now and couldn’t imagine another house meeting our needs more than this one. Thanks again for all of your help.”

- *M. Olson*

“Dawn: thank you so much for your help in sorting out our housing needs. We faced complicated choices and benefited tremendously from your assistance to sort through them . . . Your assistance was prompt, comprehensive and responsive to our unusual situation. Thank you again”

- *S. Hadley*

“We would like to sincerely thank Dawn for all her help with our recent home purchase. As first-time home buyers, we did not know what to expect and we must admit the process was a bit overwhelming at first but with Dawn by our side, we successfully navigated through the process and made a great purchase! Dawn worked tirelessly and most importantly patiently to meet all our needs. She advised us on how to use an escalation clause to secure our contract and prepared our offer quickly (a few hours) to get it in by the seller’s deadline. Dawn was always available to answer all our questions and provide sound advice. She is also well connected in the community and provided excellent referrals to help us with all our housing needs! We have already recommended her to our friends and will continue to do so in the future!”

- *Kerry Kares and Brian Wendroff*

“Thanks so much for helping us find our rental home. Finding an affordable short-term rental in this area is so difficult, and you were relentless in your search. Your persistence really paid off as it has been a perfect place for us. We really appreciate your hard work on our behalf and look forward to referring lots of other folks to you!”

- *P. Levin-Alcorn*

“Dawn Wilson really lives up to the promise of her motto. She has worked for us tirelessly and patiently through a long search for a house that fits our exact criteria. Dawn has always been available and ready to offer sincere and well, thought-out advice, and has been of infinite help in a difficult and frustrating time.”

- *H. Newell*

“Dawn is a great realtor and advocate! She worked tirelessly with us to help us find the right property, in the right area, for the right price. At each step, she was ready to answer questions, offer suggestions, and work through any obstacles we encountered. We will be sure to recommend her to friends and colleagues in need of an expert realtor.”

- *D. and A. Northrop*

“Nicole and I wanted to thank you for your above and beyond efforts with securing our family’s dream home. You were amazingly responsive throughout the whole process and not only helped us to get into our dream home, but also to get our former house sold in only 1 weekend on the market!!! Your knowledge of the area and recommendations throughout the process were always right on track. Nicole and I often joked during the process of selling and buying that we must be your only client based on how responsive you were to us.

Thank you again, and we highly recommend your services to anyone buying or selling real estate in the area.”

- *Chris and Nicole McGarrigal*

“Dawn helped us with the purchase of our first home, and her knowledge of the real estate business was amazing. Knowing what to do, and what to avoid, helped us get the most house for our budget. She made herself available when we needed her, and really worked hard on our behalf. Thanks, Dawn!”

- *Tracey Avant and Maurice Martin*

“I wanted to take a moment to thank you for all the hard work you did for me. You pushed me when I needed to be pushed. You gave me space when I needed to think about things. You were always prepared, always had a plan, and made the first-time home buying experience much less painful than it could have been. If any of my friends are ever in the market for an agent I will not hesitate to send them in your direction.”

- *Steve Palmer*

“I would recommend Dawn to any first-time homebuyer. She was on top of the process from start to finish, keeping me apprised of dates and details, responding quickly to my emails, and suggesting negotiating points that I never would have known about. Because she is a lawyer, I knew I could trust her to read the fine print, and she did!”

-*David Gibbs*

“Thank you so much for all your help with everything. As first-time buyers, it helped us more than we can say to have someone with your experience and knowledge on our side, and your name will be the first we’ll mention to anyone who asks for a recommendation. We really very much appreciate all your insight and guidance.”

- *A. Taleysnik-Mehita and H. Mehita*

“Dawn Wilson was a fabulous realtor for us as we embarked on buying our first home. The first listing that she showed us exceeded our expectations for our new home, and she went above and beyond the call of duty in dealing with a foreclosure bank and a less than ideal home buying process (because of the Seller’s actions). Throughout the whole process she was very informative with answers to our questions, and we recommend her highly to anyone wanting to buy or sell a home.”

- *Mike Daniels and Olivia Kwong*

“As first-time homebuyers, the whole process of finding a home was intimidating, to say the least. Dawn was with us every step of the way; answering every question we had (no matter how silly they may have seemed), and even telling us about good questions we should be asking. She was patient, informative, and thorough. Ultimately, we found a home that we are completely in love with, and Dawn is the major reason why.”

- *Julie & Steven Lichtman*

“Dawn is an amazing realtor. When our seller counter offered a shorter time for the inspection contingency, Dawn immediately lined up the appropriate appointments for us. She moved so quickly, and made everything easy. She helped us find the home we were looking for, and we couldn't be happier. Thank you, Dawn.”

- *W. and C. Ostrum*

“Dawn Wilson was an essential part of our home-buying process. As first time home buyers, it was wonderful to have someone with so much experience and advice in our corner to help us out! Not only was she wonderful in her own right, but she also was able to recommend and connect us to any other person or service we needed along the way. She was always available to answer any questions we had, and anticipated our needs at every step of the way. We are grateful to have had her as our realtor!”

- *R. Possick and A. Bozworth*

“We had been searching for a home, casually, and then seriously, for over a year with Dawn. We finally found the perfect home and Dawn encouraged us to make an offer immediately as the market was so competitive. Thank God we did as the offer was accepted prior to the open house, that we attended, and there was a ton of interest. Our home buying process hit a bit of a snafu due to items outside of our control. The 6 month delay in closing was made bearable due to Dawn's follow-up, responsiveness, and assertive personality. She made it her priority to make sure we were coming out winners and that everything was going as smooth as possible. She was constantly in touch with all parties involved to make sure everyone was on the same page and to light some fires under sleepy parties. We cannot thank her enough for her support and expertise!”

-*D. and C. McBride*

“Dawn Wilson took us by the hand (1st time home buyers) and led us through every phase of the home buying process. There are so many details! Dawn kept us oriented. She kept everything on schedule, properly documented, and would answer emails, texts, and calls within a half hour. She offered excellent referrals for insurance, home inspection, and financing all of whom were equally professional and prompt. She was our unfailing advocate to the seller and offered insight during negotiations. Dawn Wilson brought clarity to the whole process. She is completely dependable and savvy. We are pleased we chose her as our realtor and highly recommend her to anyone hoping for a similarly flawless home buying experience.”

- *G. and L. Britto*

“As a first-time buyer, I am very thankful to have had an experienced real estate agent like Dawn to guide me through each step of the home buying process. Dawn was always responsive to my questions and willing to provide meaningful advice. With her help, I was able to purchase a great condo in a popular neighborhood for significantly below the listing price. I highly recommend her to anyone planning to buy or sell property in the DMV area.”

- *R. Dy*

“Working with Dawn was very easy and straightforward. She made sure that she anticipated all of our needs and was always one step ahead in the planning process. Having her as our realtor give us a sense of security that there was somebody looking out for us.”

- *M. and S. Yates*

“Dawn was a very responsive and motivated agent. She helped us navigate a very competitive marketplace, and got us the first house we placed an offer on! We will recommend you to friends who decide to go into the market.”

- *N. Lynn and M. Khan*

"In 2011, Dawn helped me find and purchase my condo in Centreville, Va. Now here in 2020, I'm ready to make the move to be with my daughter and new grandson. I contacted Dawn for her expertise to list my condo. She and I talked through several options to set a plan in place to sell my place quickly and safely during the current pandemic. Dawn is very hands on from sprucing up the patio area and staging the property for a homey experience for a variety of home buyers. I received multiple offers and was under contract in just over three weeks. Dawn is a Realtor you can trust and count on time and time again."

-G. *Ratherdale*

As a first-time buyer, I was intimidated by the prospect of purchasing a home, but Dawn demystified the process and guided me with her expertise, responsiveness, attention to detail, and good cheer. Dawn has assembled a first-rate network of professional and courteous people--from lender to insurance agency to settlement company--who got me through the homebuying process with ease. Dawn genuinely cares about her clients and I am confident I can turn to her for help with any home-related concerns for years to come.

-R. *Nickerson*

Dawn knows her stuff! It was great working with such a seasoned professional who was able to get information to me before I even thought to ask the questions. She was quick to act when the time was right to make offers, provided me with lots of background information and helpful instruction on all the documents, she always answered my calls and was available whenever I had questions, she worked with the lender, inspector, title company, and other vendors to save me some time and energy when necessary, and gave me many credible referrals as needed along the way. When the seller was being somewhat difficult after I made an offer, Dawn worked her magic to sort things out and got my offer accepted. I appreciated her help in navigating a challenging market and recommend her to anyone who wants a swift, smooth transaction to get into their new home.

-R. *Hegarty*

Dawn Wilson was a great realtor to work with! She guided me through my first home buying experience and was available for many questions. She is knowledgeable and responsive! I would recommend her to anyone looking to buy their new home.

-C. *Phillips*

I was nervous going into my first home purchase, until I sat down with Dawn and she walked me through everything I could expect during the process. Dawn immediately has the presence of someone who has everything under control — which eased a great deal of my anxiety throughout. She makes decisions swiftly, and helped me to do the same. I think I would have gone on a much lengthier, meandering journey without her.

-L. *McCue*

Dawn is a fantastic real estate agent. She has a great instinct for how to push a deal to the finish mark. As a result I managed to quickly close on a real gem of a home despite a very competitive market. Dawn is very personable, responsive, honest, and organized and I enjoyed my interactions with her during the search. I look forward to working with her in the future.

-D. *Cidon*

This was our first time working with Dawn for a home purchase and it could not have gone smoother! Dawn was extremely responsive via email and text and we knew she was always advocating for our best interest, every step of the way. Her many years of experience in the industry show, along with her dedication and commitment to helping her clients find their dream home, as we did. Thanks Dawn!

--J. and C. *Korona*

Without Dawn Wilson we would not have been able to navigate the extraordinarily challenging real estate market in DC and northern Virginia. Looking for a new home, we had very specific budget and location requirements. Dawn's guidance helped us to stay on track. Dawn found suitable properties for us to consider and gave us great advice for maneuvering through the demands of a crazy real estate market. After almost a year, Dawn's patience paid off and she found us a wonderful townhouse in Old Town Alexandria within our budget. She helped us structure a winning offer, and we could not be happier. As icing on the cake, Dawn also connected us to Chris Clark at Intercoastal Mortgage, who was wonderful in handling our financing. Dawn was a true bright spot in a daunting and frustrating search in a crazy market. She made it happen for us. Thank you, Dawn.

--A., L., and T. Putnam