



## Avoid the most common mistakes home buyers make...

- 1 Not understanding what **makes our local market unique** and how to **leverage that information**.
- 2 Not being selective enough when **choosing the right price range** for your budget.
- 3 Not understanding pricing and the **value of certain amenities**.
- 4 Weak negotiating. This mistake alone can **cost buyers thousands of dollars**.
- 5 Not requiring the **proper inspections**.
- 6 Not understanding **all available financing options**.
- 7 Looking for the **“perfect”** home.
- 8 Not previewing **school, shopping, and other neighborhood amenities**.

Utilizing my exclusive service, your home purchase will go smoothly and you will avoid these common mistakes.