

# Home Buyer's Questionnaire

I am delighted to be working with you. Home buying can be an intense process. I would like to make it as easy and as smooth as possible. Getting to know you will help me understand what you are looking for and what fits best for you and your family. By answering the below questions I get to know you better and quickly learn what you are looking to purchase, so please help me.

## First buyer

Please print your full legal name

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Cell: \_\_\_\_\_ Work: \_\_\_\_\_

Email: \_\_\_\_\_

Preferred method for communications (circle one): Phone Call or Email

Birthday: \_\_\_\_\_

What did you study? \_\_\_\_\_

Employer: \_\_\_\_\_

What are your top five favorite foods?

What are your favorite restaurants?

## Second buyer

Please print your full legal name

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Cell: \_\_\_\_\_ Work: \_\_\_\_\_

Email: \_\_\_\_\_

Preferred method for communications (circle one): Phone Call or Email

Birthday: \_\_\_\_\_

Employer: \_\_\_\_\_

What did you study? \_\_\_\_\_

What are your top five favorite foods?

What are your favorite restaurants?

Home Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip \_\_\_\_\_

How many children do you have? \_\_\_\_\_ 1. Name \_\_\_\_\_ Age \_\_\_\_\_

2. Name \_\_\_\_\_ Age \_\_\_\_\_ 3. Name \_\_\_\_\_ Age \_\_\_\_\_

**Please answer the following questions carefully so I can understand your needs clearly to assist you achieve your goals:**

1. What is the primary reason for you to find a new home?
2. How long have you been searching?
3. How have you conducted your search?
4. When would you like to purchase?
5. Have you talked to a lender?                      If Yes, Who is your lender?  
  
                    Do you have lender letter?
6. How much are you going to put as your down payment?
7. What is the price range you are considering to purchase?
8. What is the absolute maximum price you would purchase?
9. Approximately how many square feet are you looking for?
10. What areas or zip codes are of your interest?
11. What do you like about this area?
12. Are you looking for specific schools?
13. Are you looking for a turnkey home or fixer upper?
14. How many years do you anticipate living in the new home?
15. The house should not have been built beyond what year?
16. How do you make a decision when you see the right house?
17. What are your expectations from buying process? All answers will be helpful.
  
18. What are your expectations from your agent?

## Buyer Needs and Wishes Worksheet

While your opinions on the type of home you want to own may change during the home buying process, use this easy checklist to help you set your priorities and make the home buying process more enjoyable.

Please rate the importance of each feature that you would like in a home.

*1 - being not important.*

*5 - being very important.*

Home Preferences	1-5 Scale	Additional Comments
Number of floors (# )		
Lot/Acreage (size )		
Garage (size/#cars: )		
Patio/Deck		
Pool		
Bedrooms (# )		
Bathrooms (# )		
Main Level (Master) Bedroom		
Family Room		
Formal Living Room		
Formal Dining Room		
Eat-in Kitchen		
Modern Kitchen		
Basement		
Attic		
Den		
Fireplace		
Spa in Bath		
Air Conditioning		
Wall-to-Wall Carpeting		
Hardwood Floors		
View		
Lighting from Windows		
Shade		
Closet Space		
Open Floor plan		
BBQ Area		
Laundry Room		
Low Condo Fees		
Garage		
Deck/ Porch		
Outdoor Space		
Low Maintenance Yard		
Large Yard		
Private Street		
Near Stores/Restaurants		
Near Metro		

Comments: