

## For Sellers

Our experience and knowledge allows us to know:

- How to price your home, in the current market, to sell for the best price
- How to stage your home to appeal to the widest range of buyers
- How to market your home on the internet and to other realtors in a way that brings the quickest results
- How to capture the curiosity of interested buyers and negotiate the best price and terms without losing them
- How to interpret the feedback we receive from the marketplace
- How to orchestrate inspections and closing activities
- What special needs may arise while supporting Seniors

## For Buyers

We use our knowledge and experience to provide:

- An overview of the market and it's current trends
- An step by step explanation of the home-buying process
- Automatic email updates of properties that meet your criteria
- Dynamic negotiating skill to get you the best terms possible
- Market analysis of any target home
- Preferred financing and inspection referrals
- Assistance with inspections and closing activities

50+ YEARS OF EXPERIENCE  
500+ MILLION DOLLARS SOLD

[www.LindaThompson.com](http://www.LindaThompson.com)  
(703)759-SOLD (7653)

In addition to having the Top Producing Thompson Team on your side, you have access to an unlimited wealth of home-ownership support services:

- \* Local and national moving companies
- \* Home Warranty Providers
- \* Insurance Experts
- \* Relocation Experts
- \* Plumbers and Electricians
- \* Painters
- \* Contractors
- \* Handyman
- \* Termite experts
- \* Home Inspectors

To name just a few of the benefits we leverage for you.

Visit [www.LindaThompson.com](http://www.LindaThompson.com) for:

- Free Property Search Engine
- Virtual Tours
- Free school Reports
- Mortgage Information
- Request a Free Market Analysis of Your Home
- Real estate investing
- Calculate commute time

  
**BERKSHIRE  
HATHAWAY**  
HomeServices  
PenFed Realty

**The Thompson Team**  
BHHS PenFed Realty  
9912 B Georgetown Pike  
Great Falls, Va 22066  
(703) 539-1500



## THE THOMPSON TEAM

THE KEY TO MEETING ALL YOUR  
REAL ESTATE NEEDS



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**BERKSHIRE HATHAWAY**  
HomeServices  
PenFed Realty

## A WINNING COMBINATION

Honesty • Experience • Courtesy •  
Enthusiasm • Determination  
Confidence • Dependability  
Creativity • Intensity • Dynamic Marketing  
Flexibility • Cutting Edge Technology

*Before diving into unknown waters  
Consult with The Thompson Team  
To navigate safely through the process*



## Linda Thompson

Associate Broker  
lreal.lady1@gmail.com  
(703) 850-5676



Linda has international and national real estate designations and is an associate broker in Virginia. She loves meeting new people and finding out how her expertise can help them accomplish their goals. Linda's many years of experience, her knowledge of the local market, and her determination to be the best at her craft help surmount the many different hurdles encountered in each transaction. Linda relies on the input of her hand picked professionals for transaction processing, web marketing, technology and financial support services. She helps both buyers and sellers negotiate the best possible terms; ensuring that you, our client, benefit from her wisdom, tenure and professional relationships. Linda's goal is to provide the most effective and efficient transaction possible, while keeping your needs and satisfaction a priority.



## Tori Gimple

Realtor and Listings Coordinator  
tori.gimple@penfedrealty.com  
(860) 235-3383

- Energetic, dedicated with attention to detail
- Creative ideas on listing strategies
- Military Relocation Professional (MRP)
- Knowledge of the latest real estate tools
- Specializes in the VA loan process
- You Serve the country, I'm here to Serve You!



## Reid Thompson

Realtor and Licensed Contractor  
Reidt05@gmail.com  
(703) 568-5162



Reid has been licensed since 1996, methodically taking on each and every facet of the business and successfully learning and mastering all the skills necessary to be an all around asset to anyone in the market to buy or sell real estate. From understanding a buyer's wants and needs, to helping a seller keep facts and opinions separate, he is a true professional. His high level of computer and technical knowledge enhance our ability to stay on the cutting edge of the real estate industry. He has honed his dynamic negotiating skills to maximize your bottom line. Reid's partnership in every transaction is paramount.



## Suzanne Pidgeon

Marketing and Transaction Coordinator  
sepidgeon@gmail.com  
(703) 489-9390

- Quick response time to questions
- Notification of deadlines and follow-up on pending issues
- Always spreading the word on your listing and "The Thompson Team"
- Creative marketing always at the forefront

