

Tips for Selling Your Home

Get Ready to Move - Start Packing!

Inside The Home

1. Clear all unnecessary objects from furniture throughout the house. Keep decorative objects on the furniture restricted to groups of 1, 3, or 5 items.
2. Clear all unnecessary objects from the kitchen countertops. Clear refrigerator fronts of messages, pictures, etc.
3. In the bathroom, remove any unnecessary objects from countertops, tubs, shower stalls, and commode tops.
4. Rearrange or remove some of the furniture if necessary. As owners, many times we have too much furniture in a room. This is wonderful for our own personal enjoyment, but when it comes to selling, we need to thin out as much as possible to make rooms appear larger.
5. Review the house inside room-by-room and (1) paint any room needing painting; (2) clean carpets or drapes that need it; and (3) clean windows.

During showings, turn on all lights and lamps.

Outside The Home

1. Go around the perimeter of the house and remove all garbage cans, wood scraps, extra building materials, etc., and place in the garage or other outbuilding if possible.
2. Check gutters to make sure they are clean. Check the roof for missing shingles, etc.
3. Weed all planting areas and prune bushes and trees if needed.
4. Check paint conditions of the house — especially the front door and trim. Curb appeal really does work!

In General

Try to look at your house “through the buyers’ eyes” - as though you’ve never seen it or been there before. The time and money you spend on these items will bring you more money in return, and a faster sale.