

# Industry Watch

## Q1-2018

Bucks County Association of REALTORS®  
Burlington Camden County Association of REALTORS®  
Gloucester / Salem Counties Board of REALTORS®  
Greater Philadelphia Association of REALTORS®  
Kent County Association of REALTORS®  
Mercer County Association of REALTORS®  
Montgomery County Association of REALTORS®  
New Castle County Board of REALTORS®  
Reading-Berks Association of REALTORS®  
Suburban West REALTORS® Association  
Schuylkill County Board of REALTORS®



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## All Counties Overview

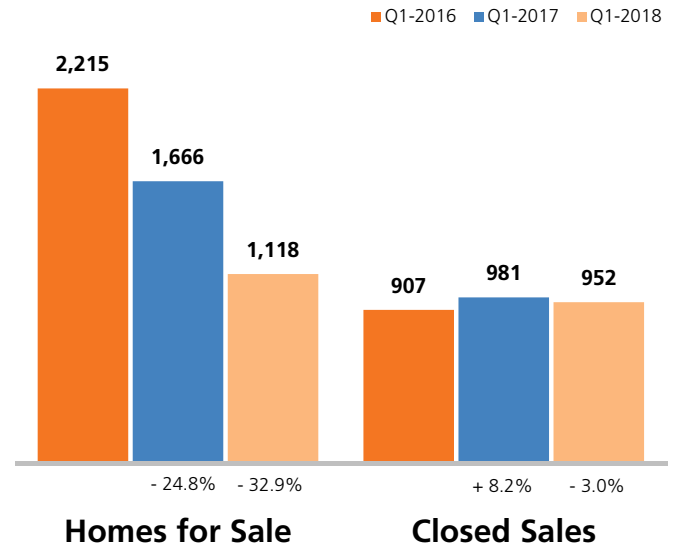
	Median Sales Price		Pct. of Orig. Price Rec'd.		Average Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
Berks	\$150,000	↑ + 1.7%	94.5%	↑ + 1.3%	77	↓ - 13.3%	952	↓ - 3.0%
Bucks	\$287,500	↑ + 3.6%	95.5%	↑ + 0.4%	72	↓ - 16.4%	1,317	↓ - 7.4%
Burlington	\$184,900	↑ + 3.0%	94.0%	↑ + 1.6%	83	↓ - 21.7%	1,458	↑ + 6.2%
Camden	\$148,000	↑ + 0.7%	93.1%	↑ + 1.3%	82	↓ - 18.5%	1,439	↓ - 6.7%
Chester	\$333,000	↑ + 7.4%	96.5%	↑ + 0.8%	72	↓ - 8.7%	1,263	↓ - 1.0%
Cumberland	\$117,950	↑ + 2.6%	92.3%	↑ + 0.8%	95	↓ - 14.1%	236	↓ - 22.9%
Delaware	\$189,125	↑ + 8.1%	94.1%	↑ + 1.5%	78	↓ - 12.8%	1,227	↓ - 7.3%
Gloucester	\$170,000	↑ + 1.5%	93.0%	↑ + 1.2%	97	↓ - 7.2%	902	↑ + 3.8%
Kent	\$196,000	↓ - 1.5%	96.3%	↑ + 2.1%	83	↓ - 17.4%	486	↑ + 3.2%
Mercer	\$214,373	↑ + 5.6%	93.8%	↑ + 1.7%	75	↓ - 22.7%	730	↓ - 15.9%
Montgomery	\$269,950	↑ + 3.8%	95.7%	↑ + 0.7%	70	↓ - 16.7%	1,817	↓ - 7.7%
New Castle	\$214,900	↑ + 2.4%	95.9%	↑ + 2.3%	70	↓ - 17.6%	1,362	↓ - 0.9%
Philadelphia	\$187,500	↑ + 10.3%	94.9%	↑ + 0.6%	63	↓ - 8.1%	3,291	↓ - 2.7%
Salem	\$77,510	↓ - 35.6%	89.1%	↑ + 2.8%	105	↓ - 24.6%	190	↑ + 37.7%
Schuylkill	\$74,000	↑ + 27.6%	89.3%	↑ + 2.9%	112	↓ - 2.7%	218	↑ + 5.3%

## Berks County, PA

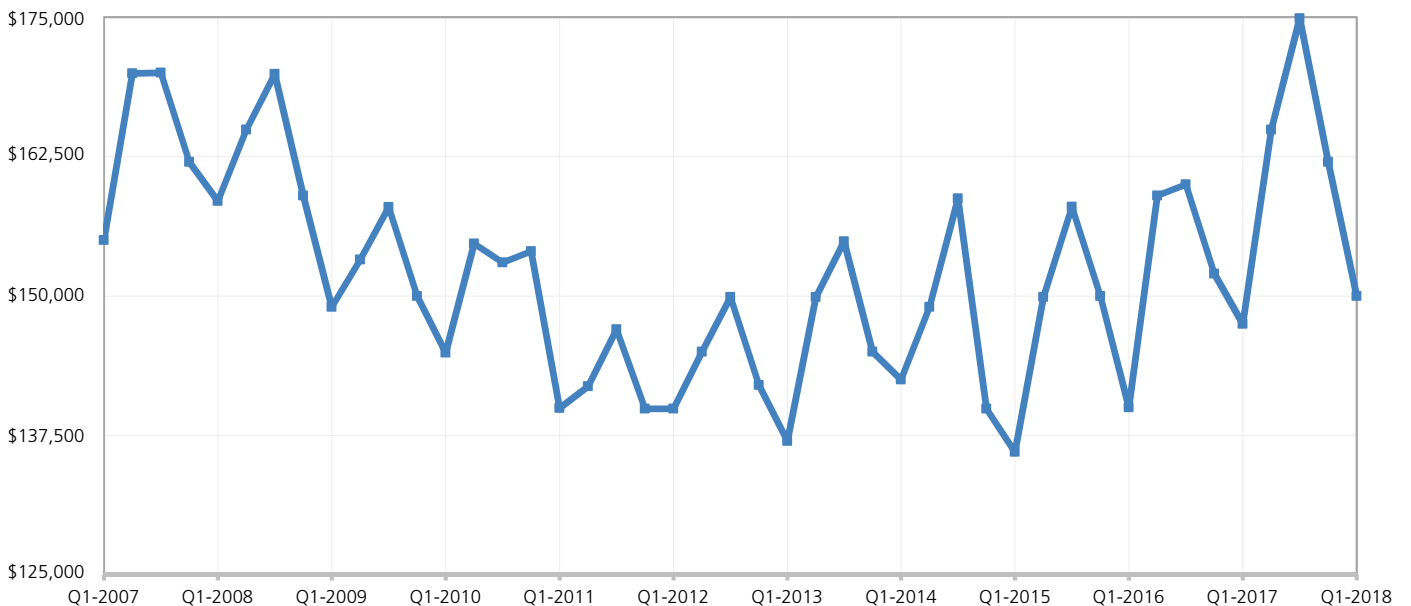
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$150,000	+ 1.7%
Avg. Sales Price	\$168,620	+ 4.2%
Pct. of Orig. Price Received	94.5%	+ 1.3%
Homes for Sale	1,118	- 32.9%
Closed Sales	952	- 3.0%
Months Supply	2.6	- 35.4%
Avg. Prop. Mktg. Period	77	- 13.3%

### Market Activity



### Historical Median Sales Price for Berks County, PA



### Berks County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
17026	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17067	\$185,000	↑ + 10.5%	95.4%	↑ + 9.2%	35	↓ - 71.3%	1	↓ - 50.0%
17087	\$0	--	0.0%	--	0	--	0	--
17569	\$333,000	↑ + 5.0%	100.0%	↑ + 6.3%	1	↓ - 99.1%	1	↓ - 75.0%
18011	\$289,900	↑ + 45.0%	95.9%	↑ + 10.2%	21	↓ - 60.4%	3	↑ + 50.0%
18056	\$310,000	↓ - 26.2%	96.9%	↓ - 1.9%	25	↑ + 56.3%	1	→ 0.0%
18062	\$149,800	↓ - 58.2%	100.0%	↓ - 2.6%	11	↓ - 8.3%	1	→ 0.0%
18070	\$221,630	↓ - 3.6%	98.5%	↑ + 0.4%	79	↓ - 37.3%	1	↓ - 50.0%
18092	\$355,000	↑ + 34.0%	98.6%	↑ + 22.8%	162	↑ + 113.2%	1	→ 0.0%
19503	\$165,000	↑ + 27.9%	96.9%	↓ - 3.1%	44	↑ + 46.7%	6	↑ + 500.0%
19504	\$355,276	↑ + 25.6%	98.1%	↑ + 0.7%	194	↑ + 136.6%	11	↓ - 21.4%
19505	\$164,000	↓ - 17.8%	92.1%	↓ - 5.1%	127	↑ + 164.6%	9	↓ - 10.0%
19506	\$233,500	↑ + 52.9%	95.8%	↑ + 4.9%	136	↑ + 65.9%	8	↓ - 50.0%
19507	\$71,000	↓ - 60.3%	88.9%	--	22	--	1	--
19508	\$166,800	↓ - 5.8%	97.0%	↑ + 4.6%	64	↓ - 29.7%	36	↓ - 20.0%
19510	\$220,000	↑ + 24.3%	96.8%	↓ - 2.0%	98	↑ + 44.1%	19	↓ - 36.7%
19511	\$0	--	0.0%	--	0	--	0	--
19512	\$152,500	↓ - 12.9%	95.9%	↑ + 0.4%	75	↓ - 3.8%	27	↓ - 6.9%
19516	\$0	--	0.0%	--	0	--	0	--
19518	\$237,500	↓ - 1.5%	94.7%	↓ - 0.6%	75	↓ - 17.6%	38	↓ - 13.6%
19519	\$0	--	0.0%	--	0	--	0	--
19520	\$342,000	↓ - 8.8%	97.7%	↑ + 8.3%	1	↓ - 99.2%	1	↓ - 85.7%
19522	\$187,500	↓ - 1.3%	95.6%	↑ + 0.6%	76	↓ - 10.6%	38	↑ + 31.0%
19523	\$295,000	--	65.6%	--	273	--	1	--
19526	\$129,900	↓ - 4.5%	96.3%	↑ + 0.7%	56	↓ - 25.3%	27	↑ + 42.1%
19529	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19530	\$190,950	↑ + 6.1%	95.4%	↑ + 2.6%	106	↑ + 26.2%	20	↑ + 17.6%
19533	\$170,000	↓ - 20.9%	94.8%	↑ + 0.4%	141	↑ + 83.1%	16	↑ + 33.3%
19534	\$192,500	↓ - 1.2%	97.2%	↓ - 2.8%	57	↑ + 72.7%	2	↑ + 100.0%
19535	\$0	--	0.0%	--	0	--	0	--
19536	\$125,000	↑ + 13.6%	100.1%	↑ + 57.1%	22	↓ - 89.7%	1	→ 0.0%
19538	\$0	--	0.0%	--	0	--	0	--
19539	\$219,900	↓ - 10.2%	94.1%	↑ + 1.1%	49	↓ - 63.2%	10	↑ + 25.0%
19540	\$171,500	↑ + 16.7%	93.0%	↑ + 0.8%	68	↓ - 20.9%	22	↓ - 4.3%
19541	\$176,200	↑ + 6.8%	97.0%	↓ - 0.3%	105	↑ + 20.7%	7	↓ - 53.3%
19542	\$0	--	0.0%	--	0	--	0	--
19543	\$295,000	↑ + 9.2%	96.4%	→ 0.0%	120	↑ + 57.9%	8	↓ - 55.6%
19544	\$0	--	0.0%	--	0	--	0	--
19545	\$0	--	0.0%	--	0	--	0	--
19547	\$240,000	↑ + 3.2%	99.7%	↑ + 7.9%	73	↓ - 67.6%	6	↓ - 25.0%
19548	\$0	--	0.0%	--	0	--	0	--
19550	\$117,000	--	100.0%	--	11	--	1	--
19551	\$119,900	↑ + 9.5%	93.8%	↑ + 3.5%	76	↓ - 28.3%	14	↑ + 16.7%

## Berks County, PA ZIP Codes Cont.

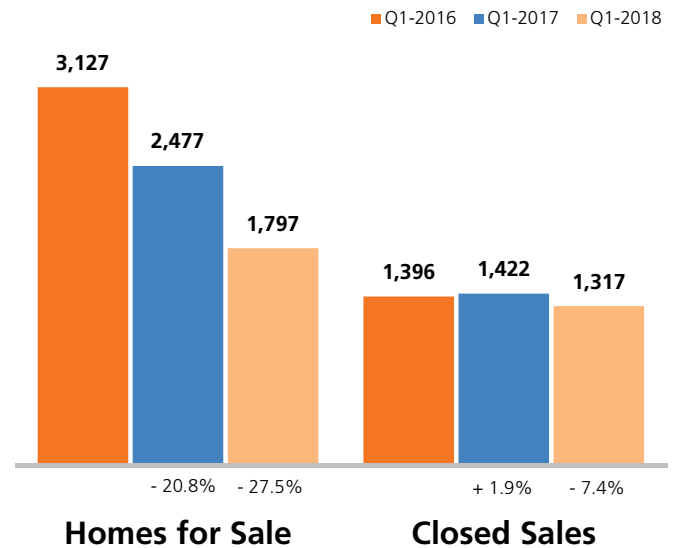
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
19554	\$0	--	0.0%	--	0	--	0	--
19555	\$141,000	↓ - 4.4%	93.7%	↑ + 8.8%	55	↓ - 59.3%	7	↓ - 30.0%
19559	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19560	\$133,900	↑ + 7.2%	96.9%	↑ + 2.6%	91	↑ + 18.2%	31	↑ + 24.0%
19562	\$120,500	↓ - 25.6%	96.8%	↓ - 0.5%	5	↓ - 89.6%	2	↓ - 66.7%
19564	\$0	--	0.0%	--	0	--	0	--
19565	\$167,700	↑ + 6.2%	95.5%	↓ - 0.9%	81	↓ - 31.9%	30	↑ + 11.1%
19567	\$129,950	↑ + 58.5%	92.9%	↑ + 5.8%	124	↑ + 14.8%	20	↓ - 4.8%
19601	\$64,900	↑ + 44.5%	90.3%	↓ - 2.3%	61	↓ - 16.4%	34	↓ - 35.8%
19602	\$35,500	↑ + 36.5%	83.5%	↑ + 1.2%	87	↓ - 20.2%	39	↑ + 44.4%
19603	\$0	--	0.0%	--	0	--	0	--
19604	\$60,000	↑ + 35.0%	92.4%	↑ + 6.0%	71	↓ - 31.7%	51	↑ + 10.9%
19605	\$152,450	↑ + 9.7%	97.2%	↑ + 3.8%	63	↓ - 38.8%	64	↓ - 5.9%
19606	\$134,950	↓ - 3.6%	94.6%	↑ + 1.3%	65	↓ - 33.0%	103	↓ - 1.9%
19607	\$133,450	↑ + 11.2%	93.8%	→ 0.0%	99	↑ + 11.2%	78	↑ + 47.2%
19608	\$209,900	↑ + 12.6%	96.9%	↑ + 1.4%	74	↓ - 1.3%	49	↓ - 15.5%
19609	\$152,000	↓ - 0.7%	96.3%	↑ + 1.8%	57	↓ - 5.0%	31	↑ + 6.9%
19610	\$229,777	↑ + 10.9%	93.3%	↓ - 1.3%	61	↓ - 21.8%	43	↓ - 12.2%
19611	\$97,500	↓ - 12.2%	94.7%	↑ + 1.3%	33	↓ - 46.8%	30	↓ - 14.3%
19612	\$0	--	0.0%	--	0	--	0	--

## Bucks County, PA

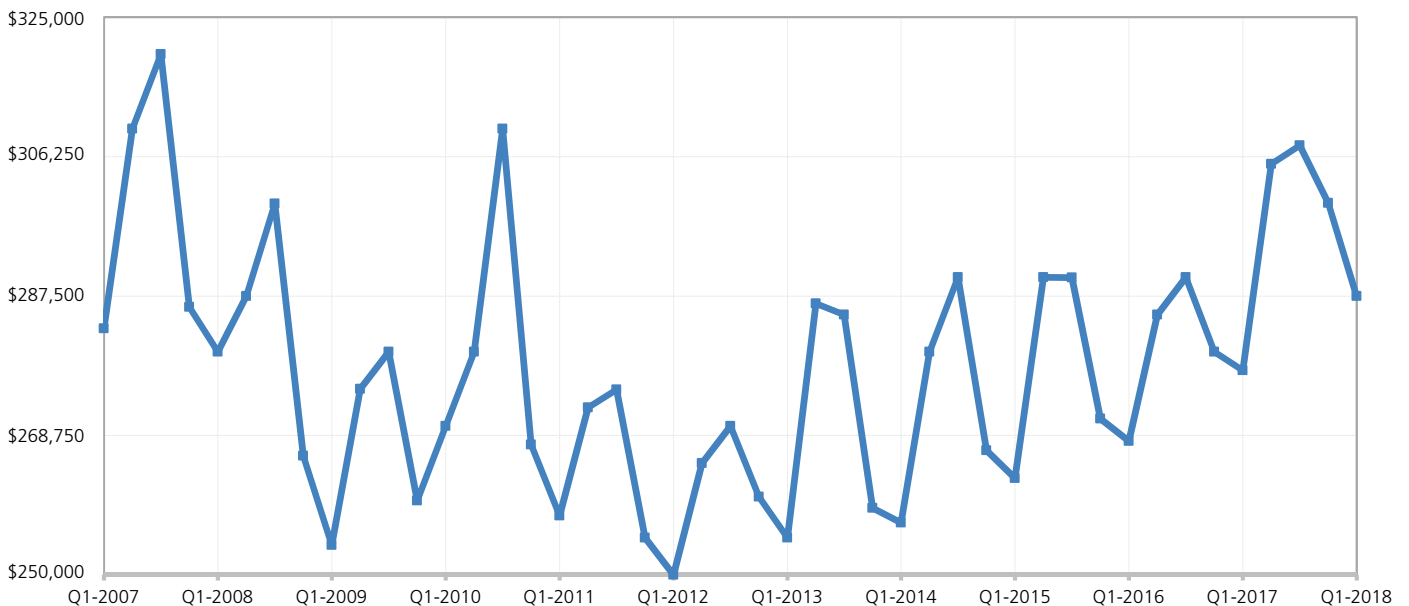
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$287,500	+ 3.6%
Avg. Sales Price	\$338,184	+ 5.0%
Pct. of Orig. Price Received	95.5%	+ 0.4%
Homes for Sale	1,797	- 27.5%
Closed Sales	1,317	- 7.4%
Months Supply	2.7	- 25.7%
Avg. Prop. Mktg. Period	72	- 16.4%

### Market Activity



### Historical Median Sales Price for Bucks County, PA



### Bucks County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
18036	\$240,000	↓ - 5.8%	98.1%	↑ + 0.6%	17	↓ - 69.1%	2	↓ - 33.3%
18039	\$0	--	0.0%	--	0	--	0	--
18041	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18054	\$259,000	↓ - 16.5%	86.3%	↓ - 7.3%	53	↓ - 61.3%	1	↓ - 92.3%
18055	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18073	\$249,900	↑ + 7.6%	100.0%	↑ + 4.5%	8	↓ - 89.0%	1	↓ - 97.1%
18077	\$101,200	↓ - 75.7%	105.5%	↑ + 10.2%	123	↑ + 28.1%	3	↑ + 50.0%
18081	\$230,000	↓ - 46.5%	93.9%	↑ + 0.4%	18	↓ - 87.5%	1	→ 0.0%
18901	\$426,000	↑ + 9.1%	95.5%	↑ + 2.8%	89	↑ + 3.5%	57	↓ - 1.7%
18902	\$490,000	↑ + 9.8%	95.5%	↑ + 2.9%	97	↓ - 31.2%	59	↑ + 15.7%
18910	\$0	--	0.0%	--	0	--	0	--
18911	\$0	--	0.0%	--	0	--	0	--
18912	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18913	\$0	↓ - 100.0%	0.0%	--	0	--	0	--
18914	\$327,950	↑ + 6.9%	97.2%	↑ + 0.9%	74	↑ + 25.4%	40	↑ + 11.1%
18916	\$0	--	0.0%	--	0	--	0	--
18917	\$180,000	↓ - 35.1%	92.6%	↑ + 0.5%	68	↓ - 10.5%	7	↑ + 75.0%
18920	\$540,000	↑ + 240.7%	89.7%	↑ + 55.2%	134	↓ - 58.0%	3	↑ + 200.0%
18921	\$0	--	0.0%	--	0	--	0	--
18922	\$0	--	0.0%	--	0	--	0	--
18923	\$368,000	↑ + 10.7%	89.8%	↓ - 8.9%	55	↑ + 89.7%	1	↓ - 66.7%
18925	\$414,400	↓ - 5.3%	95.9%	↑ + 2.6%	106	↑ + 10.4%	21	→ 0.0%
18926	\$0	--	0.0%	--	0	--	0	--
18927	\$0	--	0.0%	--	0	--	0	--
18928	\$0	--	0.0%	--	0	--	0	--
18929	\$478,000	↑ + 32.0%	95.9%	↑ + 1.9%	78	↑ + 34.5%	13	↓ - 43.5%
18930	\$385,000	↓ - 22.6%	95.2%	↑ + 1.0%	49	↓ - 43.7%	6	↑ + 100.0%
18931	\$0	--	0.0%	--	0	--	0	--
18932	\$295,000	↓ - 52.0%	94.3%	↑ + 3.2%	98	↓ - 74.3%	3	↑ + 50.0%
18933	\$0	--	0.0%	--	0	--	0	--
18934	\$875,000	--	94.6%	--	159	--	1	--
18935	\$0	--	0.0%	--	0	--	0	--
18938	\$510,000	↓ - 21.8%	90.9%	↓ - 1.7%	92	↓ - 36.1%	51	↑ + 70.0%
18940	\$545,000	↑ + 41.6%	96.9%	↑ + 0.7%	68	↓ - 33.3%	61	↓ - 11.6%
18942	\$354,500	↓ - 22.1%	91.6%	↑ + 1.6%	199	↑ + 131.4%	8	↑ + 60.0%
18943	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18944	\$282,000	↓ - 6.0%	96.7%	↓ - 1.2%	82	↓ - 14.6%	52	↓ - 30.7%
18946	\$0	--	0.0%	--	0	--	0	--
18947	\$420,000	↑ + 2.4%	92.9%	↑ + 0.5%	91	↓ - 39.3%	9	↓ - 47.1%
18949	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18950	\$257,000	--	86.0%	--	179	--	1	--
18951	\$225,000	↓ - 2.9%	95.0%	↓ - 2.3%	79	↓ - 7.1%	77	↓ - 26.0%
18953	\$0	--	0.0%	--	0	--	0	--

### Bucks County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
18954	\$442,000	↑ + 26.3%	96.9%	↑ + 6.7%	56	↓ - 61.4%	14	↑ + 55.6%
18955	\$221,000	↓ - 13.2%	95.1%	↓ - 1.1%	138	↑ + 360.0%	4	↑ + 100.0%
18956	\$0	--	0.0%	--	0	--	0	--
18960	\$192,500	↓ - 25.9%	94.0%	↓ - 2.6%	84	↓ - 16.0%	22	↓ - 24.1%
18962	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18963	\$0	--	0.0%	--	0	--	0	--
18964	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18966	\$305,000	↑ + 5.3%	97.3%	↑ + 1.6%	60	↓ - 24.1%	75	↓ - 12.8%
18968	\$0	--	0.0%	--	0	--	0	--
18969	\$235,250	↑ + 6.9%	95.4%	↑ + 1.0%	71	↓ - 2.7%	14	↓ - 65.9%
18970	\$172,000	--	101.2%	--	7	--	1	--
18972	\$232,680	↓ - 41.6%	90.2%	↑ + 8.4%	83	↓ - 62.4%	2	↓ - 75.0%
18974	\$300,000	↑ + 5.3%	96.3%	↑ + 1.3%	51	↓ - 19.0%	91	↑ + 5.8%
18976	\$325,000	↓ - 7.1%	95.8%	↑ + 2.0%	58	↓ - 33.3%	43	↓ - 8.5%
18977	\$568,000	↓ - 1.2%	94.9%	↓ - 2.1%	85	↑ + 54.5%	14	↑ + 55.6%
18980	\$335,000	↓ - 22.5%	80.8%	↓ - 8.2%	40	↓ - 54.0%	2	→ 0.0%
18981	\$0	--	0.0%	--	0	--	0	--
18991	\$0	--	0.0%	--	0	--	0	--
19006	\$375,000	↑ + 4.2%	100.3%	↑ + 6.8%	68	↓ - 36.4%	5	↓ - 87.8%
19007	\$154,900	↑ + 4.1%	92.7%	↑ + 0.4%	107	↑ + 46.6%	45	↑ + 9.8%
19020	\$246,000	↑ + 5.1%	95.3%	↑ + 0.5%	48	↓ - 42.9%	89	↑ + 1.1%
19021	\$191,250	↑ + 15.7%	95.8%	→ 0.0%	56	↓ - 21.1%	28	↑ + 16.7%
19030	\$240,000	↓ - 2.2%	93.5%	↓ - 3.7%	60	↓ - 31.8%	21	↓ - 36.4%
19040	\$233,000	↓ - 2.9%	95.1%	↑ + 2.1%	64	↑ + 4.9%	1	↓ - 97.0%
19047	\$335,000	↓ - 0.7%	94.8%	↑ + 1.7%	51	↓ - 26.1%	54	↓ - 6.9%
19048	\$0	--	0.0%	--	0	--	0	--
19049	\$0	--	0.0%	--	0	--	0	--
19053	\$300,500	↑ + 21.5%	95.2%	↓ - 2.4%	58	→ 0.0%	44	↓ - 25.4%
19054	\$213,500	↓ - 0.7%	95.0%	↓ - 1.9%	37	↓ - 33.9%	37	↓ - 7.5%
19055	\$219,450	↑ + 19.3%	96.8%	↑ + 1.0%	77	↑ + 16.7%	38	↓ - 11.6%
19056	\$258,700	↑ + 11.7%	98.5%	↑ + 2.4%	56	↓ - 5.1%	30	↓ - 16.7%
19057	\$207,000	↑ + 8.9%	96.7%	↓ - 0.7%	55	↓ - 6.8%	45	↓ - 16.7%
19058	\$0	--	0.0%	--	0	--	0	--
19067	\$285,000	↓ - 9.8%	94.9%	↑ + 1.7%	88	↓ - 17.8%	118	↓ - 10.6%
19440	\$257,700	↓ - 7.3%	87.5%	↓ - 10.1%	30	↓ - 65.9%	1	↓ - 97.2%
19454	\$449,900	↑ + 52.3%	97.8%	↑ + 3.7%	95	↑ + 43.9%	1	↓ - 98.6%

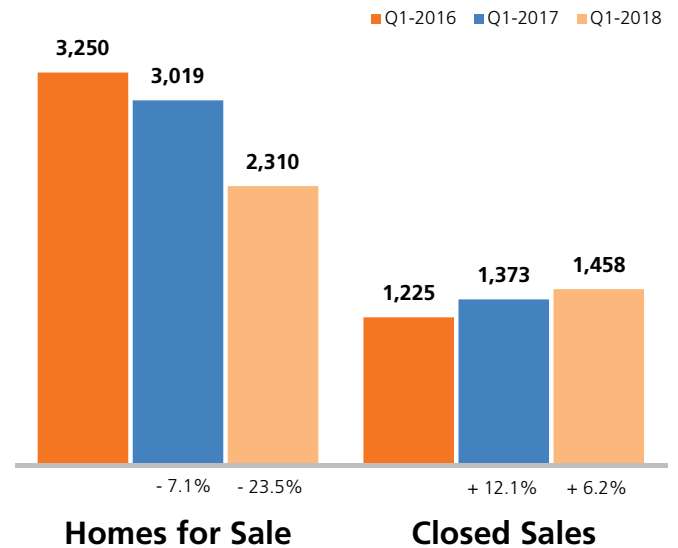


## Burlington County, NJ

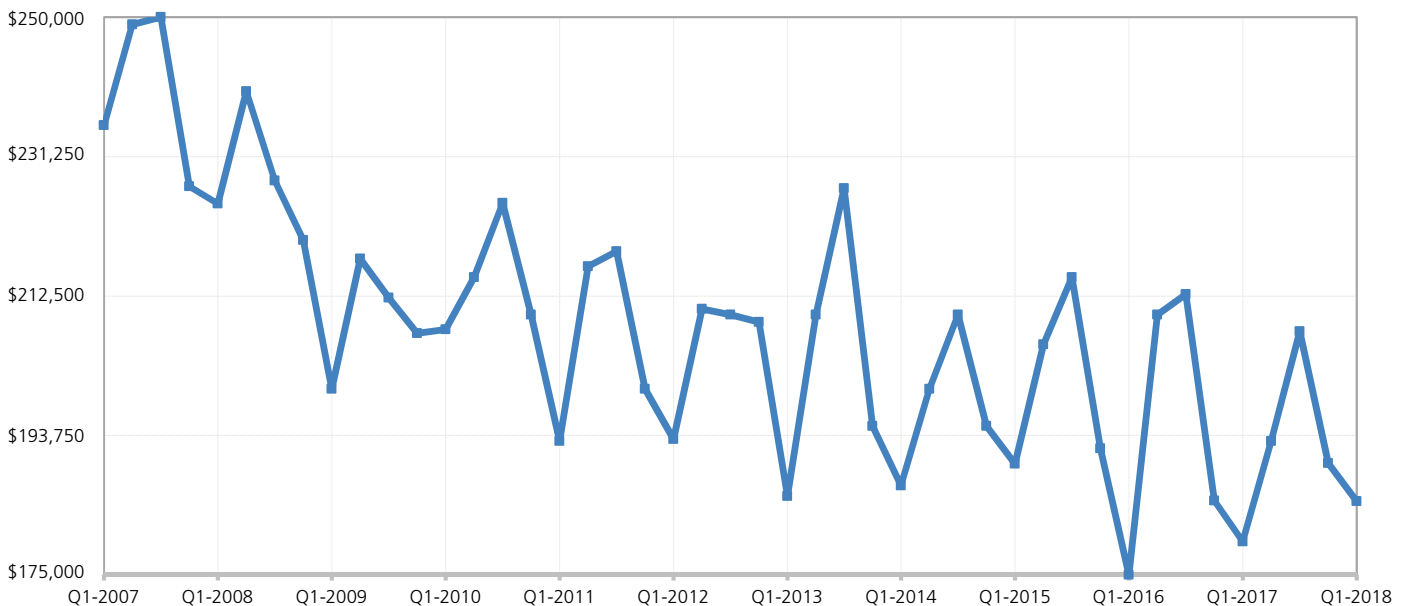
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$184,900	+ 3.0%
Avg. Sales Price	\$212,415	+ 2.0%
Pct. of Orig. Price Received	94.0%	+ 1.6%
Homes for Sale	2,310	- 23.5%
Closed Sales	1,458	+ 6.2%
Months Supply	3.7	- 33.5%
Avg. Prop. Mktg. Period	83	- 21.7%

### Market Activity



### Historical Median Sales Price for Burlington County, NJ



### Burlington County, NJ ZIP Codes

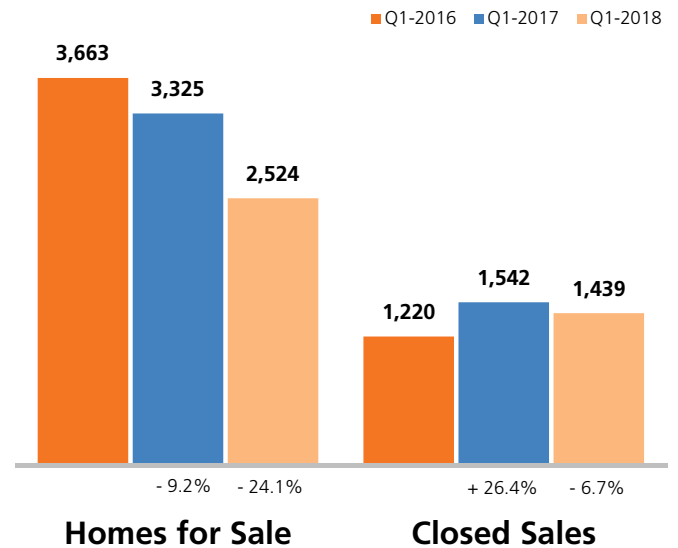
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
08010	\$102,000	↑ + 2.0%	89.8%	↓ - 2.6%	79	↑ + 11.3%	44	↑ + 76.0%
08011	\$0	--	0.0%	--	0	--	0	--
08015	\$113,000	↑ + 12.4%	94.5%	↑ + 1.0%	104	↑ + 6.1%	94	↑ + 10.6%
08016	\$169,125	↑ + 1.6%	93.0%	↑ + 3.0%	84	↓ - 16.8%	109	↑ + 21.1%
08019	\$248,000	↑ + 1.2%	99.2%	↑ + 7.9%	18	↓ - 90.5%	1	↓ - 66.7%
08022	\$246,250	↑ + 8.0%	97.2%	↑ + 8.6%	77	↓ - 43.0%	30	↑ + 11.1%
08036	\$302,000	↑ + 58.9%	94.9%	↑ + 0.1%	57	↓ - 28.8%	16	↑ + 45.5%
08041	\$287,500	↓ - 15.4%	92.4%	↑ + 8.5%	100	↑ + 733.3%	6	↑ + 500.0%
08042	\$0	--	0.0%	--	0	--	0	--
08046	\$132,000	↑ + 23.3%	96.0%	↑ + 2.5%	66	↓ - 31.3%	152	↑ + 15.2%
08048	\$171,500	↓ - 27.7%	92.7%	↑ + 1.3%	99	↑ + 1.0%	28	↑ + 7.7%
08052	\$133,250	↑ + 26.9%	95.0%	↑ + 4.6%	105	↓ - 2.8%	68	↑ + 28.3%
08053	\$240,000	↓ - 3.2%	94.2%	↓ - 0.8%	71	↓ - 26.0%	155	↑ + 8.4%
08054	\$190,000	↑ + 1.1%	94.7%	--	76	--	157	--
08055	\$327,450	↑ + 3.2%	93.3%	↓ - 1.4%	104	↓ - 6.3%	114	↑ + 25.3%
08057	\$400,000	↑ + 2.6%	93.7%	↑ + 1.7%	91	↓ - 23.5%	55	↓ - 12.7%
08060	\$198,000	↑ + 13.5%	92.8%	↑ + 0.7%	92	↓ - 20.7%	67	↓ - 10.7%
08064	\$75,000	--	90.9%	--	91	--	1	--
08065	\$120,000	↓ - 12.5%	90.2%	↑ + 4.5%	100	↓ - 18.7%	29	↑ + 3.6%
08068	\$70,000	↓ - 47.8%	95.2%	↑ + 2.9%	58	↓ - 55.4%	26	↑ + 73.3%
08073	\$0	--	0.0%	--	0	--	0	--
08075	\$180,000	↓ - 8.6%	93.2%	→ 0.0%	81	↓ - 19.8%	85	↑ + 10.4%
08076	\$0	--	0.0%	--	0	--	0	--
08077	\$227,000	↑ + 13.5%	94.7%	↑ + 4.5%	62	↓ - 53.0%	60	↑ + 13.2%
08087	\$229,900	↑ + 558.7%	100.0%	↑ + 85.9%	40	↓ - 57.0%	1	→ 0.0%
08088	\$216,000	↑ + 27.1%	95.2%	↑ + 8.2%	75	↓ - 50.0%	67	↓ - 30.9%
08215	\$0	--	0.0%	--	0	--	0	--
08224	\$0	--	0.0%	--	0	--	0	--
08501	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08505	\$231,700	↑ + 10.3%	93.8%	↑ + 1.6%	86	↓ - 14.9%	40	↓ - 29.8%
08511	\$220,000	↑ + 4.8%	100.0%	↑ + 4.7%	87	↑ + 357.9%	1	→ 0.0%
08515	\$375,000	↓ - 6.1%	93.3%	↓ - 2.6%	117	↓ - 6.4%	17	↓ - 5.6%
08518	\$143,200	↑ + 44.7%	89.8%	↓ - 3.6%	81	↓ - 1.2%	18	↑ + 28.6%
08554	\$143,300	↑ + 16.9%	90.2%	↓ - 5.9%	91	↓ - 2.2%	13	↓ - 18.8%
08562	\$400,000	↑ + 116.2%	87.4%	↓ - 12.9%	257	↑ + 142.5%	3	↓ - 40.0%
08620	\$152,000	↓ - 38.1%	98.1%	↑ + 5.8%	105	↓ - 37.1%	1	↓ - 95.5%
08640	\$0	--	0.0%	--	0	--	0	--
08641	\$0	--	0.0%	--	0	--	0	--

## Camden County, NJ

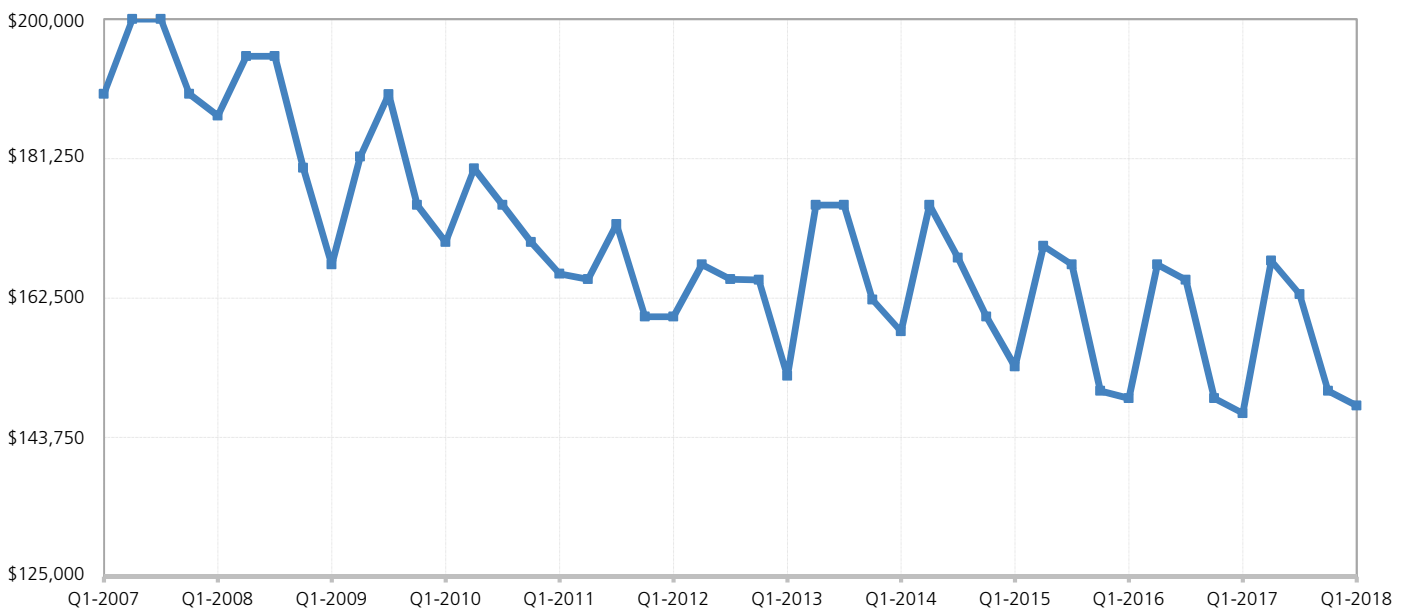
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$148,000	+ 0.7%
Avg. Sales Price	\$165,472	+ 1.6%
Pct. of Orig. Price Received	93.1%	+ 1.3%
Homes for Sale	2,524	- 24.1%
Closed Sales	1,439	- 6.7%
Months Supply	4.0	- 30.4%
Avg. Prop. Mktg. Period	82	- 18.5%

### Market Activity



### Historical Median Sales Price for Camden County, NJ



### Camden County, NJ ZIP Codes

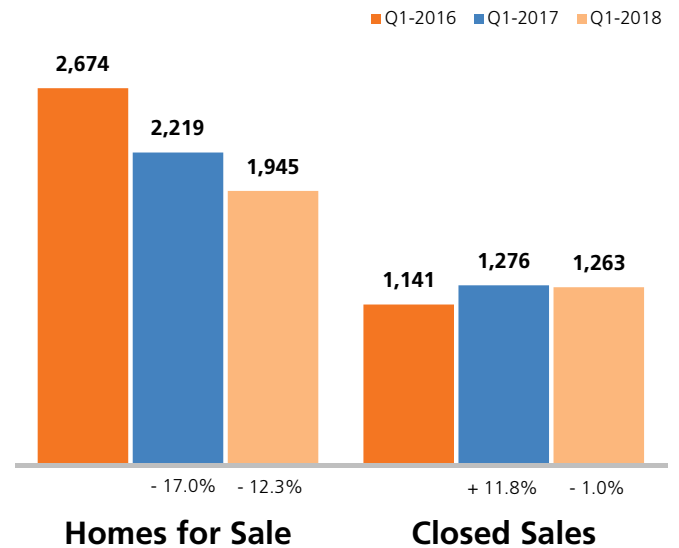
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
08002	\$229,900	↑ + 15.5%	94.6%	↑ + 0.9%	74	↓ - 19.6%	75	↑ + 1.4%
08003	\$276,050	↑ + 13.6%	93.5%	↑ + 0.8%	80	↓ - 21.6%	78	↓ - 19.6%
08004	\$144,500	↑ + 7.8%	94.0%	↑ + 4.0%	101	↓ - 26.3%	45	↑ + 4.7%
08007	\$177,000	↑ + 13.1%	93.1%	↑ + 3.3%	45	↓ - 58.3%	15	↑ + 7.1%
08009	\$156,500	↓ - 11.3%	92.2%	↑ + 0.2%	79	↓ - 34.7%	42	↓ - 19.2%
08012	\$150,000	→ 0.0%	91.8%	↓ - 0.2%	94	↓ - 8.7%	81	↓ - 30.8%
08018	\$0	--	0.0%	--	0	--	0	--
08021	\$80,000	↑ + 15.6%	89.5%	↑ + 0.8%	105	↑ + 6.1%	152	↑ + 16.0%
08026	\$227,500	↑ + 37.3%	94.2%	↓ - 7.6%	62	↓ - 59.7%	7	↑ + 16.7%
08029	\$96,238	↓ - 26.7%	97.4%	↑ + 3.2%	93	↓ - 8.8%	18	↓ - 10.0%
08030	\$55,500	↑ + 36.9%	90.3%	↑ + 0.2%	65	↓ - 7.1%	40	→ 0.0%
08031	\$135,000	↑ + 2.3%	94.2%	↑ + 2.2%	102	↓ - 12.8%	33	→ 0.0%
08033	\$365,000	↑ + 4.3%	92.4%	↓ - 0.6%	89	↓ - 28.2%	43	↓ - 4.4%
08034	\$210,000	↑ + 7.1%	97.3%	--	71	--	49	--
08035	\$192,500	↓ - 24.4%	97.6%	↑ + 1.8%	55	↓ - 41.5%	25	↓ - 7.4%
08037	\$152,500	↑ + 49.5%	89.2%	↑ + 1.9%	111	↑ + 0.9%	16	↑ + 6.7%
08043	\$256,900	↑ + 9.3%	93.0%	↑ + 3.1%	109	↓ - 14.8%	75	↓ - 9.6%
08045	\$65,000	↑ + 20.8%	107.4%	↑ + 11.5%	62	↓ - 27.1%	4	↓ - 66.7%
08049	\$115,900	↓ - 15.4%	90.4%	↓ - 1.5%	56	↓ - 43.4%	17	↓ - 34.6%
08059	\$142,500	↑ + 48.4%	91.8%	↑ + 2.8%	73	↓ - 42.5%	22	↓ - 26.7%
08078	\$136,500	↑ + 13.8%	93.7%	↑ + 3.0%	81	↓ - 16.5%	23	↑ + 15.0%
08081	\$148,294	↓ - 3.4%	94.6%	↑ + 1.4%	65	↓ - 35.6%	155	↓ - 30.5%
08083	\$144,350	↓ - 19.4%	95.9%	↑ + 2.8%	77	↓ - 9.4%	27	↓ - 22.9%
08084	\$129,000	↑ + 0.4%	91.1%	↓ - 0.7%	95	↓ - 11.2%	21	↓ - 16.0%
08089	\$114,250	↓ - 20.5%	90.3%	↓ - 3.2%	118	↓ - 23.9%	19	↑ + 90.0%
08091	\$179,000	↑ + 1.3%	101.0%	↑ + 8.6%	36	↓ - 49.3%	27	↑ + 28.6%
08095	\$0	--	0.0%	--	0	--	0	--
08099	\$0	--	0.0%	--	0	--	0	--
08101	\$0	--	0.0%	--	0	--	0	--
08102	\$25,000	↓ - 76.0%	86.2%	↑ + 9.9%	65	↓ - 69.6%	5	→ 0.0%
08103	\$31,500	↓ - 10.4%	95.5%	↑ + 9.5%	81	↑ + 1.3%	24	↑ + 9.1%
08104	\$19,000	↓ - 1.3%	91.8%	↑ + 4.7%	65	↓ - 14.5%	42	↑ + 82.6%
08105	\$72,500	↑ + 90.8%	95.7%	↑ + 1.5%	80	↑ + 37.9%	27	↓ - 3.6%
08106	\$172,000	↑ + 21.1%	95.3%	↑ + 5.9%	78	↓ - 14.3%	23	↓ - 20.7%
08107	\$160,000	↑ + 10.3%	92.0%	↓ - 1.7%	73	↓ - 1.4%	32	↓ - 3.0%
08108	\$244,000	↑ + 35.9%	95.1%	↑ + 2.6%	67	↓ - 11.8%	42	↓ - 27.6%
08109	\$128,000	↓ - 5.2%	91.9%	↑ + 1.2%	84	↓ - 18.4%	66	↓ - 12.0%
08110	\$84,000	↓ - 9.7%	89.7%	↓ - 2.9%	88	↓ - 13.7%	68	↑ + 33.3%

## Chester County, PA

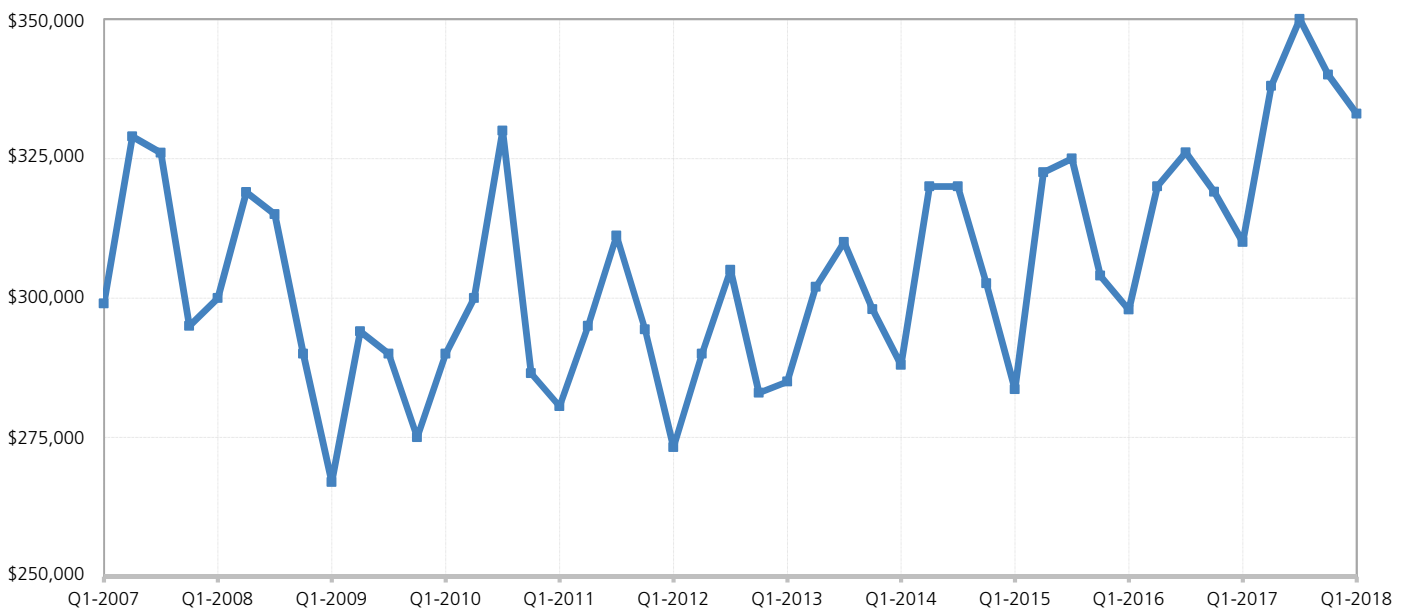
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$333,000	+ 7.4%
Avg. Sales Price	\$381,334	+ 7.3%
Pct. of Orig. Price Received	96.5%	+ 0.8%
Homes for Sale	1,945	- 12.3%
Closed Sales	1,263	- 1.0%
Months Supply	3.3	- 11.0%
Avg. Prop. Mktg. Period	72	- 8.7%

### Market Activity



### Historical Median Sales Price for Chester County, PA



### Chester County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
17527	\$285,000	↑ +29.5%	98.3%	↑ +0.5%	6	↓ -82.9%	1	→ 0.0%
19073	\$370,000	↓ -8.2%	94.6%	↑ +1.3%	102	↓ -15.0%	12	↓ -82.9%
19087	\$444,000	↓ -10.8%	94.9%	↑ +1.8%	64	↓ -33.3%	54	↓ -27.0%
19301	\$354,050	↑ +8.9%	97.9%	↑ +0.9%	65	↓ -32.3%	28	↑ +115.4%
19310	\$200,750	↑ +51.5%	97.1%	↓ -2.7%	72	↑ +1.4%	4	↓ -20.0%
19311	\$361,250	↓ -0.5%	93.0%	↓ -1.7%	83	↑ +18.6%	20	↑ +25.0%
19312	\$594,800	↑ +5.3%	96.7%	↑ +5.0%	89	↑ +12.7%	19	↓ -34.5%
19316	\$0	--	0.0%	--	0	--	0	--
19317	\$485,000	↑ +5.9%	94.7%	↑ +3.6%	101	↓ -18.5%	15	↓ -40.0%
19318	\$0	--	0.0%	--	0	--	0	--
19319	\$0	--	0.0%	--	0	--	0	--
19320	\$190,000	↑ +3.8%	94.8%	↑ +2.7%	68	↓ -24.4%	144	↓ -7.1%
19330	\$306,000	↓ -3.6%	99.9%	↓ -4.5%	115	↑ +33.7%	7	↓ -30.0%
19333	\$540,000	↑ +13.7%	94.5%	--	72	--	19	--
19335	\$349,000	↑ +4.8%	97.4%	↓ -0.5%	56	↓ -11.1%	119	↓ -8.5%
19341	\$380,000	↑ +35.7%	97.4%	↑ +0.7%	45	↑ +9.8%	27	↑ +8.0%
19342	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19343	\$415,000	↑ +9.2%	91.6%	↓ -1.0%	78	↓ -28.4%	15	↑ +15.4%
19344	\$250,500	↓ -7.1%	94.3%	↓ -2.3%	65	↓ -36.3%	18	↓ -18.2%
19345	\$0	--	0.0%	--	0	--	0	--
19346	\$0	--	0.0%	--	0	--	0	--
19347	\$0	--	0.0%	--	0	--	0	--
19348	\$370,000	↑ +5.0%	97.3%	↑ +4.0%	84	↓ -31.1%	55	↑ +10.0%
19350	\$397,500	↓ -3.0%	94.3%	↓ -0.5%	92	↓ -25.8%	16	↓ -48.4%
19351	\$0	--	0.0%	--	0	--	0	--
19352	\$375,000	↑ +7.2%	94.0%	↑ +1.4%	99	↑ +10.0%	17	→ 0.0%
19353	\$0	--	0.0%	--	0	--	0	--
19354	\$0	--	0.0%	--	0	--	0	--
19355	\$474,115	↓ -8.3%	100.0%	↓ -0.9%	73	↑ +4.3%	113	↑ +15.3%
19357	\$0	--	0.0%	--	0	--	0	--
19358	\$0	--	0.0%	--	0	--	0	--
19360	\$0	--	0.0%	--	0	--	0	--
19362	\$250,000	↑ +22.0%	98.3%	↑ +7.2%	56	↓ -52.1%	3	↓ -66.7%
19363	\$262,500	↑ +7.2%	98.3%	↓ -3.0%	81	↑ +47.3%	32	↑ +18.5%
19365	\$206,500	↑ +27.9%	93.9%	↓ -1.8%	97	↑ +34.7%	18	→ 0.0%
19366	\$0	--	0.0%	--	0	--	0	--
19367	\$112,500	--	97.8%	--	12	--	1	--
19369	\$0	--	0.0%	--	0	--	0	--
19371	\$0	--	0.0%	--	0	--	0	--
19372	\$210,000	↓ -14.7%	98.6%	↑ +1.1%	18	↓ -53.8%	2	↓ -80.0%
19374	\$209,000	--	104.5%	--	7	--	1	--
19375	\$0	--	0.0%	--	0	--	0	--
19376	\$0	--	0.0%	--	0	--	0	--

### Chester County, PA ZIP Codes Cont.

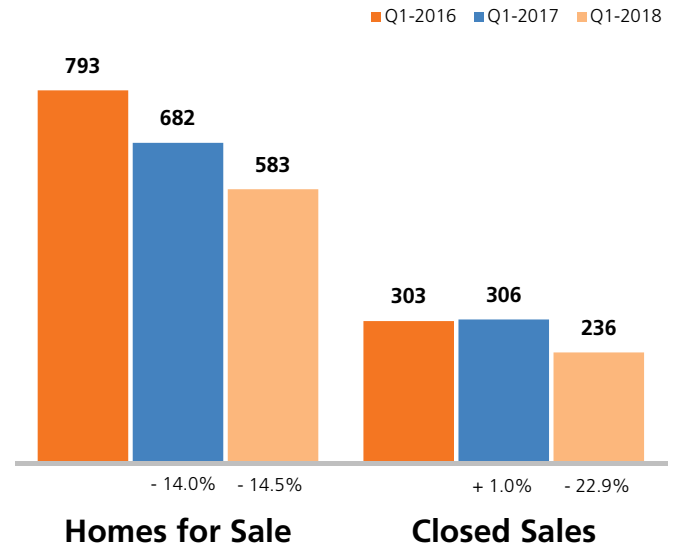
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
19380	\$383,500	↑ + 11.3%	96.1%	↑ + 1.9%	70	↓ - 10.3%	105	↓ - 17.3%
19381	\$0	--	0.0%	--	0	--	0	--
19382	\$402,000	↑ + 25.6%	97.4%	↑ + 2.0%	65	↓ - 8.5%	122	↓ - 5.4%
19383	\$0	--	0.0%	--	0	--	0	--
19388	\$0	--	0.0%	--	0	--	0	--
19390	\$280,550	↑ + 3.1%	97.1%	↑ + 1.9%	43	↓ - 43.4%	23	↓ - 11.5%
19395	\$0	--	0.0%	--	0	--	0	--
19397	\$0	--	0.0%	--	0	--	0	--
19398	\$0	--	0.0%	--	0	--	0	--
19399	\$0	--	0.0%	--	0	--	0	--
19421	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19425	\$435,000	↓ - 3.7%	94.3%	↓ - 3.8%	133	↑ + 35.7%	43	↓ - 14.0%
19432	\$0	--	0.0%	--	0	--	0	--
19442	\$0	--	0.0%	--	0	--	0	--
19457	\$0	--	0.0%	--	0	--	0	--
19460	\$285,500	↑ + 9.8%	96.6%	↑ + 1.2%	60	↑ + 3.4%	115	↓ - 9.4%
19465	\$258,000	↑ + 7.9%	95.1%	↑ + 5.5%	74	↓ - 37.3%	46	↑ + 58.6%
19470	\$0	--	0.0%	--	0	--	0	--
19475	\$296,530	↓ - 6.4%	100.0%	↓ - 0.1%	86	↑ + 16.2%	34	↑ + 36.0%
19480	\$0	--	0.0%	--	0	--	0	--
19481	\$0	--	0.0%	--	0	--	0	--
19482	\$0	--	0.0%	--	0	--	0	--
19493	\$0	--	0.0%	--	0	--	0	--
19494	\$0	--	0.0%	--	0	--	0	--
19495	\$0	--	0.0%	--	0	--	0	--
19496	\$0	--	0.0%	--	0	--	0	--
19520	\$233,050	↓ - 37.9%	89.8%	↓ - 0.4%	111	↓ - 13.3%	14	↑ + 100.0%
19543	\$336,000	↑ + 24.3%	101.8%	↑ + 5.6%	4	↓ - 94.7%	1	↓ - 94.4%

## Cumberland County, NJ

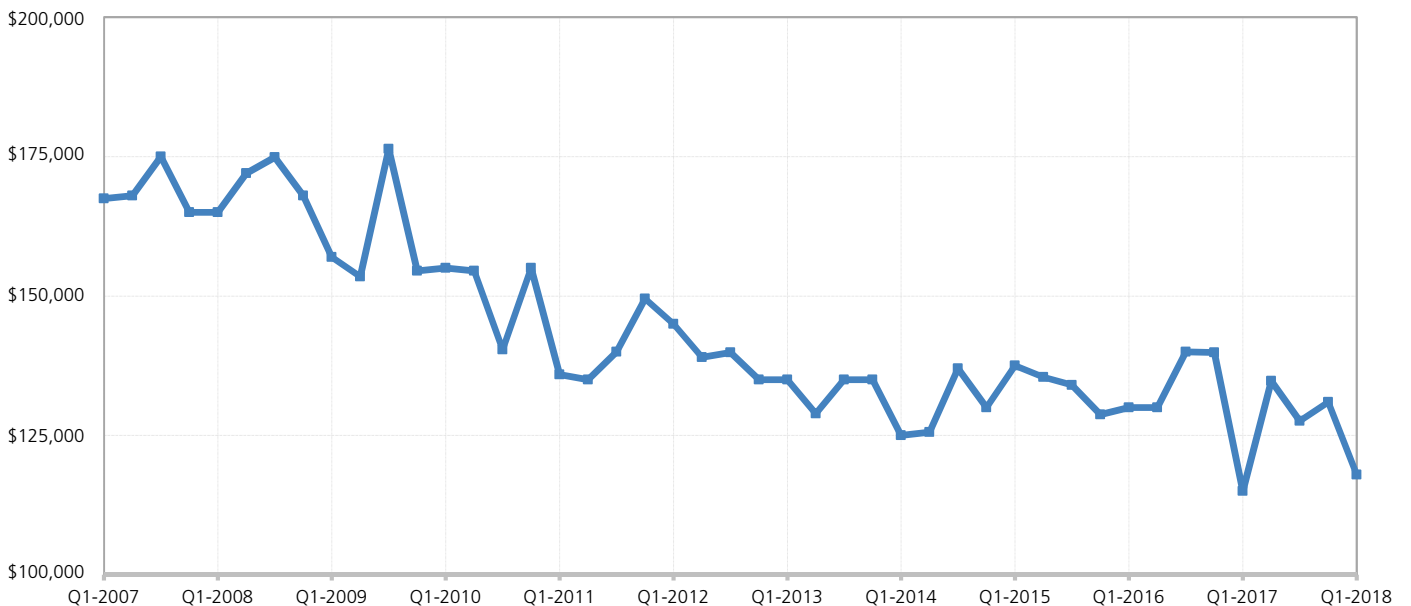
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$117,950	+ 2.6%
Avg. Sales Price	\$118,821	+ 1.4%
Pct. of Orig. Price Received	92.3%	+ 0.8%
Homes for Sale	583	- 14.5%
Closed Sales	236	- 22.9%
Months Supply	5.1	- 17.1%
Avg. Prop. Mktg. Period	95	- 14.1%

### Market Activity



### Historical Median Sales Price for Cumberland County, NJ





## Cumberland County, NJ ZIP Codes

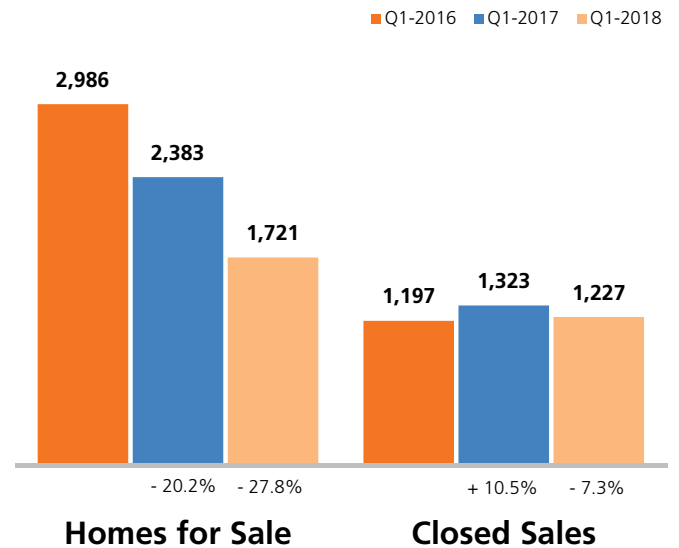
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
08302	\$64,000	↓ - 40.7%	88.0%	↓ - 4.9%	107	↑ + 1.9%	58	↓ - 26.6%
08311	\$144,000	↑ + 339.5%	86.6%	↑ + 1.2%	138	↓ - 33.7%	3	↓ - 57.1%
08313	\$0	--	0.0%	--	0	--	0	--
08314	\$0	--	0.0%	--	0	--	0	--
08315	\$0	--	0.0%	--	0	--	0	--
08316	\$90,750	↑ + 101.7%	86.0%	↓ - 8.0%	166	↑ + 46.9%	2	↓ - 33.3%
08320	\$0	--	0.0%	--	0	--	0	--
08321	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08323	\$262,500	--	61.1%	--	143	--	1	--
08324	\$0	--	0.0%	--	0	--	0	--
08327	\$6,000	↓ - 71.4%	0.0%	↓ - 100.0%	92	↑ + 318.2%	1	↓ - 50.0%
08329	\$179,000	↑ + 16.2%	102.3%	↑ + 6.2%	23	↓ - 74.4%	1	→ 0.0%
08332	\$135,000	↑ + 14.9%	94.0%	↑ + 4.0%	98	↓ - 9.3%	66	↓ - 21.4%
08344	\$156,450	↓ - 2.2%	101.1%	--	28	--	2	--
08345	\$19,000	↓ - 68.3%	53.2%	↓ - 8.3%	131	↑ + 178.7%	2	→ 0.0%
08348	\$0	--	0.0%	--	0	--	0	--
08349	\$29,900	↓ - 64.6%	76.3%	↓ - 8.0%	133	↓ - 36.7%	3	↓ - 70.0%
08352	\$200,000	--	105.8%	--	161	--	1	--
08353	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08360	\$90,000	↓ - 16.7%	95.2%	↑ + 1.5%	85	↓ - 5.6%	65	↓ - 15.6%
08361	\$167,000	↑ + 3.4%	91.8%	↓ - 3.0%	81	↓ - 38.2%	28	↓ - 33.3%
08362	\$0	--	0.0%	--	0	--	0	--

## Delaware County, PA

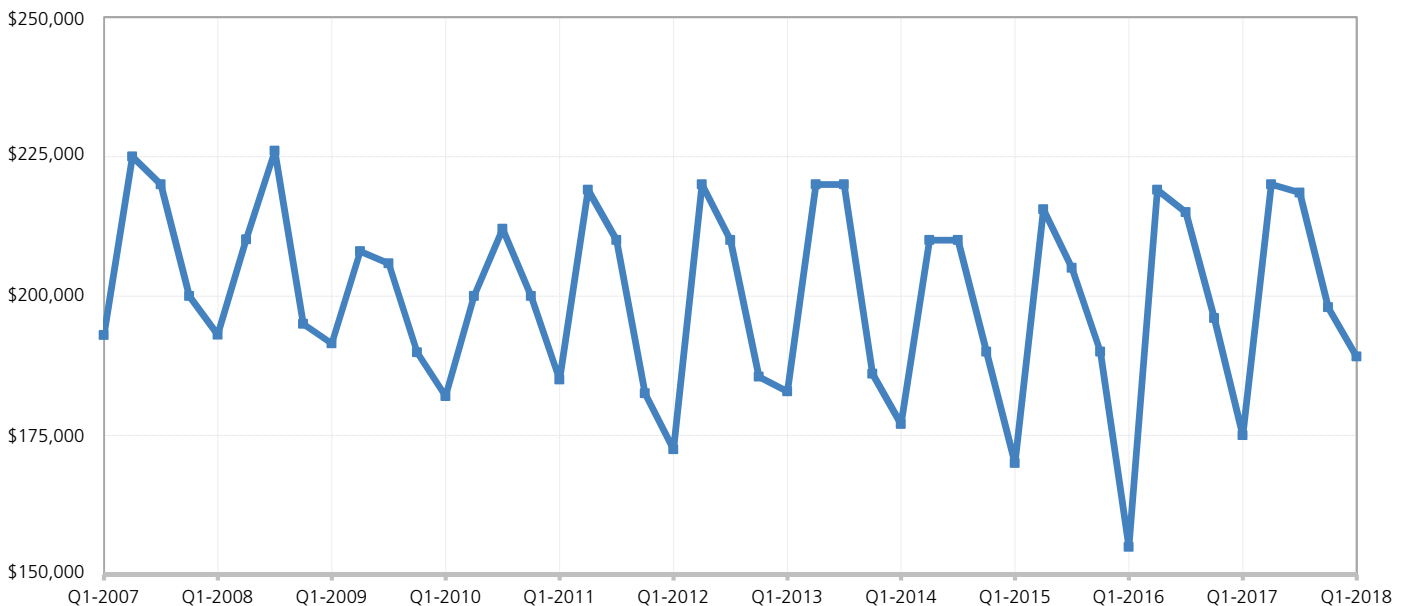
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$189,125	+ 8.1%
Avg. Sales Price	\$244,656	+ 4.3%
Pct. of Orig. Price Received	94.1%	+ 1.5%
Homes for Sale	1,721	- 27.8%
Closed Sales	1,227	- 7.3%
Months Supply	3.0	- 28.1%
Avg. Prop. Mktg. Period	78	- 12.8%

### Market Activity



### Historical Median Sales Price for Delaware County, PA



### Delaware County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
19003	\$271,800	↑ + 3.5%	94.8%	↑ + 0.2%	38	↓ - 48.6%	16	↓ - 61.0%
19008	\$375,500	↑ + 19.2%	96.3%	↑ + 1.5%	49	↓ - 33.8%	24	↓ - 38.5%
19010	\$450,000	↓ - 2.2%	95.5%	↑ + 4.3%	69	↓ - 43.0%	23	↓ - 62.3%
19013	\$31,250	↓ - 9.3%	82.5%	↓ - 6.4%	114	↑ + 42.5%	33	↓ - 15.4%
19014	\$224,000	↑ + 19.5%	96.6%	↑ + 3.1%	66	↓ - 37.7%	55	↓ - 14.1%
19015	\$122,400	↑ + 34.5%	95.1%	↑ + 3.9%	59	↓ - 14.5%	51	↑ + 4.1%
19016	\$0	--	0.0%	--	0	--	0	--
19017	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19018	\$134,000	↑ + 16.0%	93.8%	↑ + 3.0%	67	↓ - 30.9%	73	↓ - 6.4%
19022	\$93,600	↑ + 52.2%	98.3%	↑ + 4.1%	119	↑ + 124.5%	10	↑ + 233.3%
19023	\$57,600	↑ + 1.1%	91.3%	↑ + 1.0%	49	↓ - 44.9%	47	↓ - 13.0%
19026	\$132,400	↓ - 3.4%	92.4%	↑ + 3.6%	83	↓ - 13.5%	84	↓ - 1.2%
19028	\$0	--	0.0%	--	0	--	0	--
19029	\$125,000	↑ + 43.7%	88.9%	--	147	--	7	--
19032	\$86,000	↓ - 13.9%	91.8%	↓ - 2.1%	105	↑ + 18.0%	24	↑ + 20.0%
19033	\$176,500	↓ - 15.2%	95.3%	↓ - 1.8%	99	↑ + 147.5%	18	↑ + 20.0%
19036	\$130,000	↑ + 26.8%	93.7%	↑ + 5.0%	85	↓ - 23.4%	36	↓ - 2.7%
19037	\$0	--	0.0%	--	0	--	0	--
19039	\$0	--	0.0%	--	0	--	0	--
19041	\$675,000	↑ + 12.5%	98.0%	↑ + 1.8%	98	↑ + 16.7%	13	↓ - 48.0%
19043	\$142,500	↓ - 36.5%	94.4%	↑ + 1.1%	72	↓ - 60.7%	8	↑ + 300.0%
19050	\$115,000	↑ + 15.0%	91.6%	↓ - 1.0%	84	↓ - 12.5%	62	↓ - 6.1%
19052	\$0	--	0.0%	--	0	--	0	--
19060	\$481,000	↑ + 14.0%	100.5%	↑ + 6.9%	117	↑ + 0.9%	14	↑ + 27.3%
19061	\$164,000	↓ - 10.1%	94.8%	↓ - 0.4%	77	↓ - 8.3%	51	↓ - 32.0%
19063	\$371,758	↑ + 12.4%	96.6%	↑ + 1.8%	66	↓ - 23.3%	90	↑ + 12.5%
19064	\$289,000	↑ + 2.1%	95.6%	↑ + 2.0%	66	↓ - 29.8%	51	↓ - 13.6%
19065	\$0	--	0.0%	--	0	--	0	--
19070	\$192,500	↓ - 4.7%	95.7%	↓ - 1.9%	77	↑ + 10.0%	14	↓ - 33.3%
19073	\$465,000	↑ + 15.4%	94.2%	↑ + 0.9%	115	↓ - 4.2%	43	↓ - 38.6%
19074	\$160,000	↑ + 33.9%	95.0%	↑ + 3.1%	51	↓ - 23.9%	19	↑ + 35.7%
19076	\$149,900	↑ + 55.4%	91.7%	↓ - 0.2%	58	↑ + 23.4%	11	↓ - 38.9%
19078	\$159,950	↑ + 10.3%	95.5%	↑ + 4.6%	87	→ 0.0%	21	↓ - 16.0%
19079	\$74,500	↑ + 46.8%	92.7%	↑ + 7.3%	64	↓ - 1.5%	15	↓ - 25.0%
19080	\$0	--	0.0%	--	0	--	0	--
19081	\$276,250	↓ - 3.1%	93.8%	↑ + 2.3%	67	↓ - 4.3%	24	↑ + 41.2%
19082	\$72,000	↑ + 10.7%	92.2%	↑ + 1.3%	64	→ 0.0%	62	↓ - 23.5%
19083	\$310,350	↑ + 8.9%	96.2%	↑ + 0.7%	58	↓ - 26.6%	92	↑ + 17.9%
19085	\$717,750	↓ - 45.8%	99.5%	↑ + 8.3%	22	↓ - 85.1%	4	↓ - 50.0%
19086	\$251,475	↓ - 14.0%	94.5%	↓ - 0.9%	86	↓ - 25.2%	35	↓ - 2.8%
19087	\$570,000	↑ + 14.6%	94.5%	↑ + 1.4%	136	↑ + 41.7%	21	↓ - 71.6%
19088	\$0	--	0.0%	--	0	--	0	--
19089	\$0	--	0.0%	--	0	--	0	--

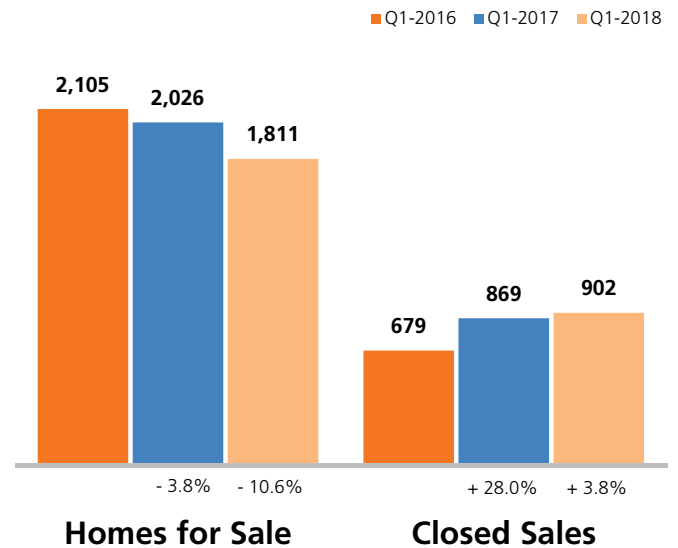
## Delaware County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
19091	\$0	--	0.0%	--	0	--	0	--
19094	\$170,000	↑ + 20.6%	87.4%	↓ - 4.0%	60	↓ - 37.5%	8	↓ - 27.3%
19096	\$424,900	↓ - 13.6%	100.0%	↑ + 3.4%	4	↓ - 93.7%	1	↓ - 97.2%
19098	\$0	--	0.0%	--	0	--	0	--
19113	\$0	--	0.0%	--	0	--	0	--
19317	\$492,000	↑ + 7.4%	91.4%	→ 0.0%	183	↑ + 47.6%	12	↓ - 52.0%
19319	\$632,500	--	95.4%	--	52	--	2	--
19331	\$0	--	0.0%	--	0	--	0	--
19339	\$0	--	0.0%	--	0	--	0	--
19340	\$0	--	0.0%	--	0	--	0	--
19342	\$415,000	↑ + 13.7%	94.2%	↑ + 0.3%	101	↓ - 1.9%	47	↑ + 9.3%
19373	\$500,000	↑ + 6.5%	95.4%	↓ - 8.8%	33	↓ - 2.9%	3	↓ - 25.0%

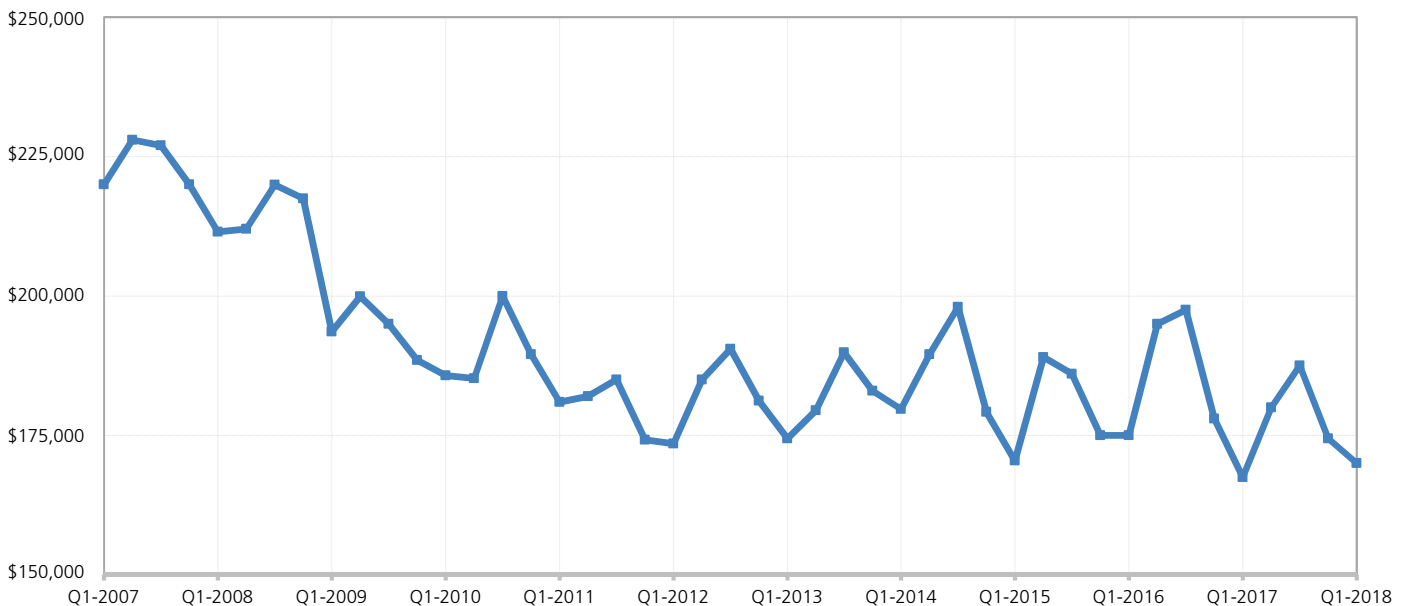
## Gloucester County, NJ

Key Metrics	Q1-2018	1-Yr Chg
Median Sales Price	\$170,000	+ 1.5%
Avg. Sales Price	\$184,751	+ 1.7%
Pct. of Orig. Price Received	93.0%	+ 1.2%
Homes for Sale	1,811	- 10.6%
Closed Sales	902	+ 3.8%
Months Supply	4.8	- 20.1%
Avg. Prop. Mktg. Period	97	- 7.2%

### Market Activity



### Historical Median Sales Price for Gloucester County, NJ



## Gloucester County, NJ ZIP Codes

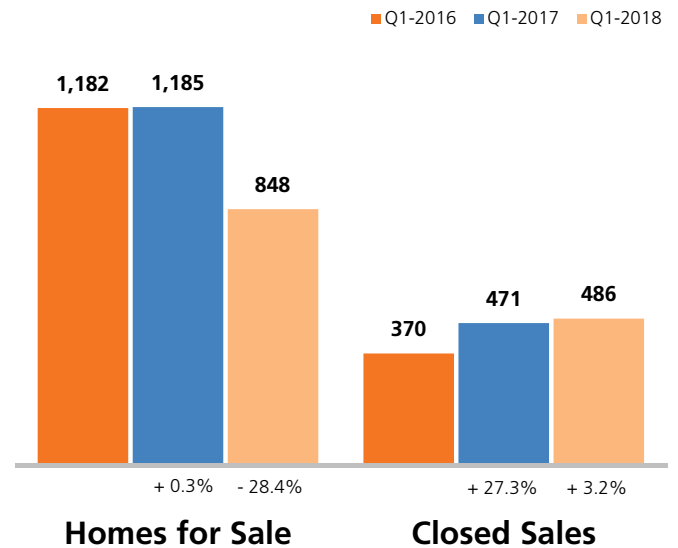
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
08012	\$176,566	↑ +17.7%	93.8%	↑ +2.0%	69	↓ -33.0%	52	↓ -55.6%
08014	\$160,000	↑ +1.6%	91.4%	↑ +5.7%	81	↓ -39.1%	1	↓ -75.0%
08020	\$338,500	↑ +45.9%	94.8%	↑ +2.3%	122	↑ +41.9%	7	↓ -22.2%
08025	\$0	--	0.0%	--	0	--	0	--
08027	\$75,167	↓ -39.4%	89.5%	↑ +2.2%	97	↑ +18.3%	21	↑ +61.5%
08028	\$190,000	↑ +1.1%	94.6%	↑ +3.8%	62	↓ -34.7%	59	↓ -7.8%
08032	\$229,900	--	100.0%	--	39	--	1	--
08039	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
08051	\$138,750	↑ +18.6%	92.4%	↑ +4.1%	111	↑ +19.4%	27	↓ -27.0%
08056	\$402,500	↑ +30.3%	92.1%	↓ -3.1%	133	↑ +8.1%	8	↓ -38.5%
08061	\$224,000	↑ +4.2%	91.5%	↓ -2.3%	124	↓ -2.4%	13	↑ +44.4%
08062	\$350,000	↑ +10.8%	97.5%	↑ +4.5%	169	↑ +62.5%	37	↑ +5.7%
08063	\$110,000	↓ -4.3%	88.5%	↑ +0.8%	100	↑ +12.4%	11	↑ +22.2%
08066	\$38,000	↓ -26.2%	86.2%	--	88	--	21	--
08071	\$124,000	↓ -17.6%	95.1%	↑ +1.5%	94	↓ -11.3%	39	↑ +62.5%
08074	\$0	--	0.0%	--	0	--	0	--
08080	\$190,650	↓ -19.2%	92.7%	↓ -0.9%	107	↑ +18.9%	128	↑ +5.8%
08081	\$222,450	↑ +44.9%	92.0%	↓ -1.4%	166	↑ +64.4%	4	↓ -98.2%
08085	\$245,000	↑ +15.6%	94.2%	↑ +2.1%	132	↓ -9.6%	75	↑ +11.9%
08086	\$149,750	↓ -14.4%	91.0%	↑ +0.3%	98	↓ -5.8%	26	↑ +4.0%
08090	\$210,000	↑ +19.0%	96.4%	↑ +8.1%	79	↓ -33.1%	27	↑ +3.8%
08093	\$104,000	↑ +60.0%	90.5%	↑ +2.7%	126	↑ +2.4%	24	↓ -22.6%
08094	\$164,500	↑ +8.2%	93.2%	↑ +3.8%	85	↓ -27.4%	116	↑ +4.5%
08096	\$142,000	↓ -6.9%	91.8%	↓ -1.1%	86	↓ -14.9%	118	↑ +6.3%
08097	\$170,000	→ 0.0%	91.9%	↑ +0.1%	77	↓ -28.0%	11	→ 0.0%
08312	\$131,000	↑ +9.7%	92.2%	↓ -1.8%	81	↓ -18.2%	33	→ 0.0%
08322	\$142,465	↓ -31.5%	93.2%	↑ +1.1%	79	↑ +3.9%	27	→ 0.0%
08328	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
08343	\$180,000	↑ +31.4%	95.3%	↑ +9.9%	58	↓ -15.9%	7	↓ -22.2%
08344	\$175,000	↑ +9.4%	90.5%	↓ -4.6%	133	↑ +38.5%	6	↓ -64.7%
08360	\$162,750	↑ +50.7%	88.6%	↓ -5.5%	77	↓ -14.4%	2	↓ -97.4%

## Kent County, DE

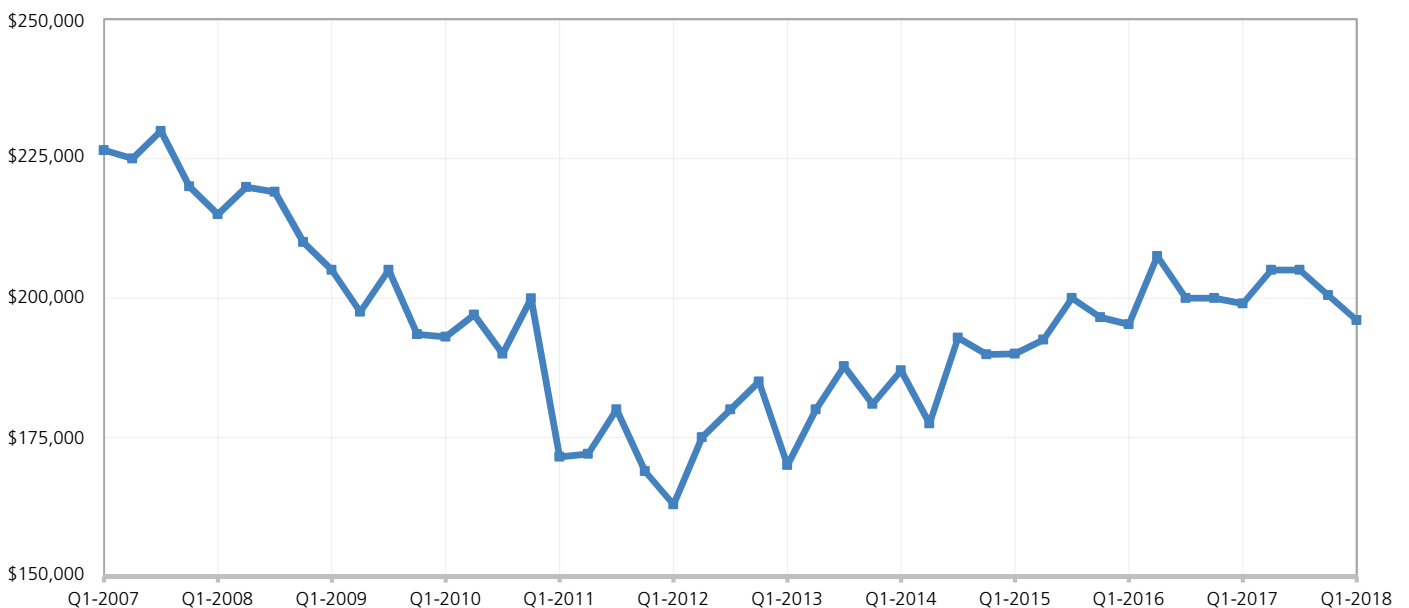
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$196,000	- 1.5%
Avg. Sales Price	\$203,377	+ 1.9%
Pct. of Orig. Price Received	96.3%	+ 2.1%
Homes for Sale	848	- 28.4%
Closed Sales	486	+ 3.2%
Months Supply	4.2	- 37.5%
Avg. Prop. Mktg. Period	83	- 17.4%

### Market Activity



### Historical Median Sales Price for Kent County, DE



## Kent County, DE ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
19901	\$162,900	↓ - 12.4%	94.9%	↓ - 0.1%	75	↓ - 31.2%	86	↑ + 11.7%
19902	\$0	--	0.0%	--	0	--	0	--
19903	\$0	--	0.0%	--	0	--	0	--
19904	\$183,500	↓ - 3.4%	94.8%	↑ + 2.5%	95	↓ - 8.7%	90	↑ + 8.4%
19905	\$0	--	0.0%	--	0	--	0	--
19906	\$0	--	0.0%	--	0	--	0	--
19934	\$182,500	↓ - 1.3%	96.4%	↑ + 1.7%	100	↓ - 8.3%	29	↓ - 34.1%
19936	\$241,540	↑ + 257.8%	102.7%	↑ + 22.7%	23	↓ - 77.5%	2	↓ - 60.0%
19938	\$225,000	↓ - 10.8%	97.4%	↑ + 1.4%	61	↓ - 12.9%	27	↓ - 15.6%
19943	\$240,000	↑ + 9.1%	97.0%	↑ + 2.4%	78	↓ - 26.4%	41	↑ + 5.1%
19946	\$205,000	↓ - 10.9%	94.1%	↑ + 0.7%	97	↓ - 23.0%	18	↑ + 63.6%
19950	\$217,500	↑ + 99.5%	85.1%	↓ - 5.9%	96	↓ - 14.3%	4	↑ + 33.3%
19952	\$162,450	↓ - 14.5%	96.2%	↓ - 3.3%	67	↓ - 40.2%	26	↑ + 23.8%
19953	\$175,863	↑ + 0.5%	99.2%	--	28	--	2	--
19954	\$188,250	↑ + 2.9%	97.9%	↑ + 5.6%	78	↓ - 39.5%	4	↓ - 42.9%
19955	\$0	--	0.0%	--	0	--	0	--
19961	\$0	--	0.0%	--	0	--	0	--
19962	\$239,950	↓ - 2.1%	97.0%	↑ + 1.0%	96	↑ + 20.0%	47	↑ + 51.6%
19963	\$192,950	↑ + 7.2%	94.2%	↑ + 4.4%	81	↓ - 28.3%	24	→ 0.0%
19964	\$94,950	↓ - 49.7%	70.9%	↓ - 27.1%	127	↑ + 78.9%	1	↓ - 87.5%
19977	\$215,000	↓ - 3.4%	99.8%	↑ + 5.3%	83	↓ - 16.2%	82	↑ + 5.1%
19979	\$189,500	↑ + 5.9%	101.4%	↑ + 10.5%	25	↓ - 80.0%	2	↑ + 100.0%
19980	\$0	--	0.0%	--	0	--	0	--

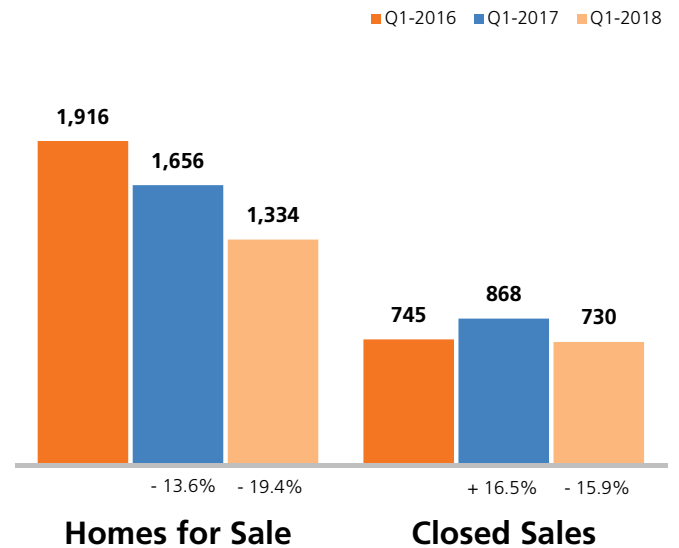


## Mercer County, NJ

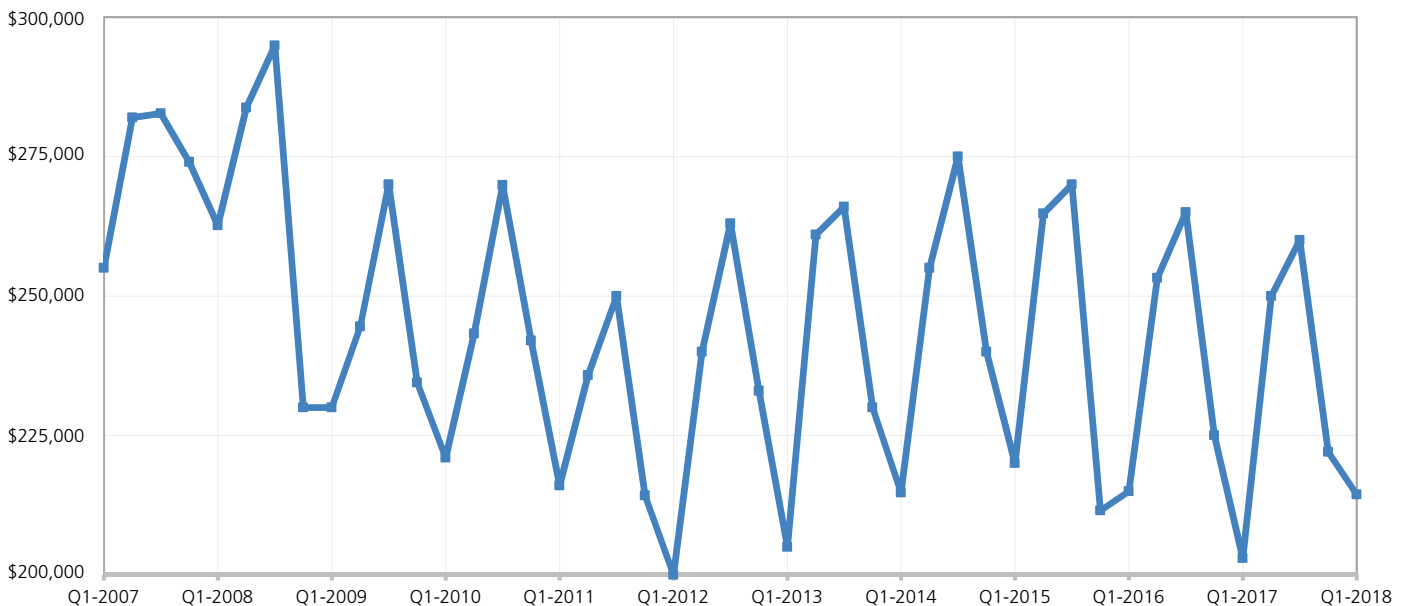
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$214,373	+ 5.6%
Avg. Sales Price	\$276,941	- 3.1%
Pct. of Orig. Price Received	93.8%	+ 1.7%
Homes for Sale	1,334	- 19.4%
Closed Sales	730	- 15.9%
Months Supply	3.7	- 22.7%
Avg. Prop. Mktg. Period	75	- 22.7%

### Market Activity



### Historical Median Sales Price for Mercer County, NJ



### Mercer County, NJ ZIP Codes

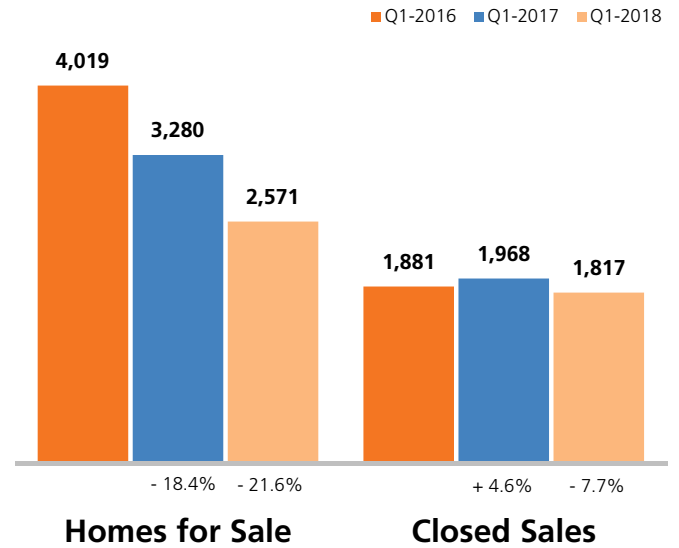
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
08501	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08512	\$315,000	↑ + 108.6%	95.2%	↑ + 3.9%	30	↓ - 65.5%	10	↓ - 16.7%
08520	\$230,000	↑ + 2.0%	95.4%	↑ + 0.8%	68	↓ - 20.9%	71	↓ - 12.3%
08525	\$400,000	↑ + 4.6%	90.8%	↓ - 4.8%	128	↑ + 39.1%	6	↓ - 40.0%
08530	\$1,100,000	↑ + 66.5%	92.1%	↑ + 1.2%	19	↓ - 89.6%	1	↓ - 83.3%
08534	\$432,000	↑ + 11.3%	94.5%	↑ + 0.1%	86	↓ - 14.9%	31	↓ - 29.5%
08535	\$0	--	0.0%	--	0	--	0	--
08540	\$837,000	↑ + 15.1%	93.8%	↓ - 2.7%	96	↑ + 2.1%	46	↓ - 46.5%
08541	\$0	--	0.0%	--	0	--	0	--
08542	\$275,000	↓ - 52.2%	100.0%	↑ + 2.9%	32	↓ - 39.6%	1	↓ - 80.0%
08543	\$0	--	0.0%	--	0	--	0	--
08544	\$0	--	0.0%	--	0	--	0	--
08550	\$615,000	↑ + 4.3%	92.4%	→ 0.0%	104	↓ - 6.3%	29	↓ - 9.4%
08560	\$467,500	↑ + 114.9%	89.3%	--	275	--	6	--
08561	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08601	\$0	--	0.0%	--	0	--	0	--
08602	\$0	--	0.0%	--	0	--	0	--
08603	\$0	--	0.0%	--	0	--	0	--
08604	\$0	--	0.0%	--	0	--	0	--
08605	\$0	--	0.0%	--	0	--	0	--
08606	\$0	--	0.0%	--	0	--	0	--
08607	\$0	--	0.0%	--	0	--	0	--
08608	\$0	--	0.0%	--	0	--	0	--
08609	\$52,000	↑ + 48.4%	86.8%	↑ + 1.6%	57	↓ - 49.6%	14	↓ - 17.6%
08610	\$130,000	↓ - 5.5%	94.7%	↑ + 4.1%	73	↓ - 20.7%	87	↑ + 2.4%
08611	\$47,000	↑ + 16.0%	92.1%	↑ + 3.1%	79	↑ + 33.9%	42	↓ - 16.0%
08618	\$96,000	↑ + 3.2%	89.4%	↑ + 2.2%	79	↓ - 24.0%	57	↓ - 8.1%
08619	\$229,000	↑ + 23.8%	94.0%	↑ + 3.4%	70	↓ - 32.7%	53	↓ - 18.5%
08620	\$245,000	↓ - 0.2%	94.3%	↑ + 1.7%	60	↓ - 64.1%	37	↑ + 68.2%
08625	\$0	--	0.0%	--	0	--	0	--
08628	\$215,000	↑ + 14.4%	95.3%	↑ + 3.6%	59	↓ - 48.2%	19	↓ - 26.9%
08629	\$76,000	↑ + 8.7%	101.0%	↑ + 14.1%	67	↑ + 9.8%	20	↓ - 20.0%
08638	\$141,250	↑ + 42.3%	90.2%	↑ + 4.2%	68	↓ - 43.8%	46	→ 0.0%
08645	\$0	--	0.0%	--	0	--	0	--
08646	\$0	--	0.0%	--	0	--	0	--
08647	\$0	--	0.0%	--	0	--	0	--
08648	\$220,750	↓ - 4.0%	93.7%	↓ - 1.6%	74	↓ - 14.0%	63	↓ - 27.6%
08650	\$0	--	0.0%	--	0	--	0	--
08666	\$0	--	0.0%	--	0	--	0	--
08690	\$257,500	↑ + 13.2%	95.8%	↑ + 4.8%	56	↓ - 42.3%	48	↓ - 7.7%
08691	\$340,000	↑ + 9.7%	97.1%	↑ + 1.6%	70	↓ - 23.9%	43	→ 0.0%
08695	\$0	--	0.0%	--	0	--	0	--

## Montgomery County, PA

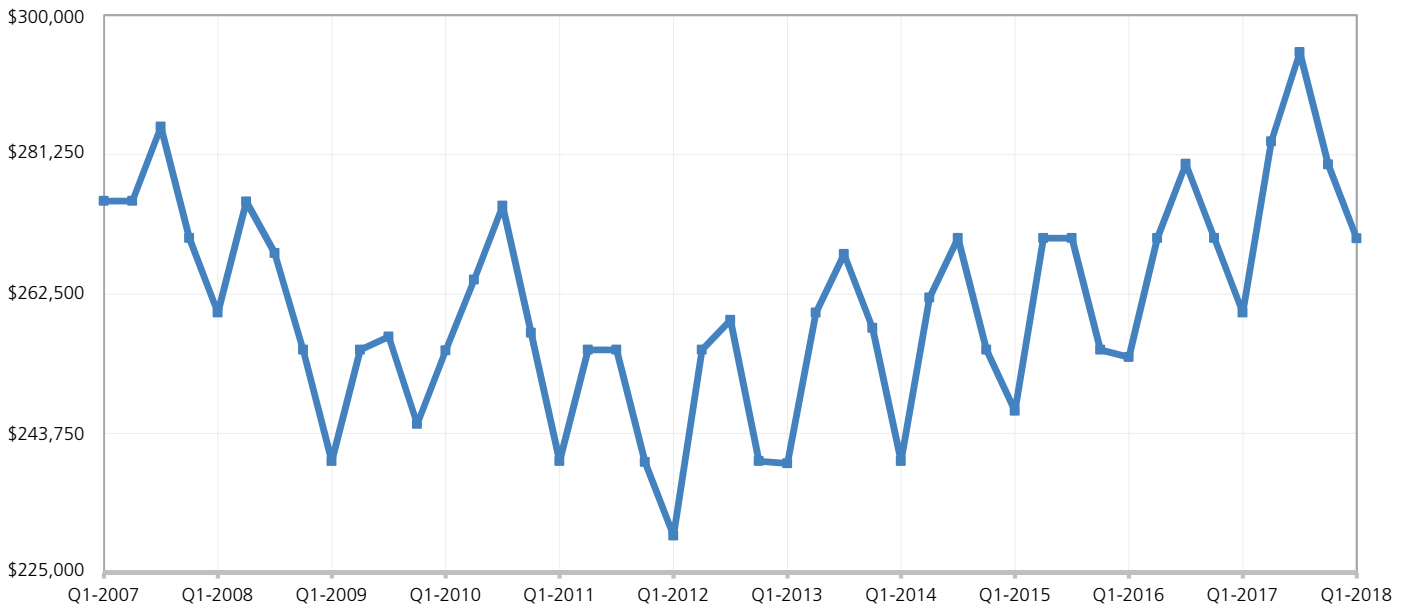
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$269,950	+ 3.8%
Avg. Sales Price	\$311,893	+ 0.0%
Pct. of Orig. Price Received	95.7%	+ 0.7%
Homes for Sale	2,571	- 21.6%
Closed Sales	1,817	- 7.7%
Months Supply	2.9	- 19.0%
Avg. Prop. Mktg. Period	70	- 16.7%

### Market Activity



### Historical Median Sales Price for Montgomery County, PA



## Montgomery County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
18041	\$142,000	↓ - 8.3%	93.2%	↓ - 0.2%	90	↓ - 18.9%	12	↑ + 33.3%
18054	\$412,500	↑ + 33.1%	96.9%	↑ + 4.1%	47	↓ - 65.7%	3	↓ - 76.9%
18070	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18073	\$220,500	↓ - 5.1%	95.3%	↓ - 0.4%	101	↑ + 38.4%	26	↓ - 23.5%
18074	\$189,900	↓ - 1.6%	98.0%	↑ + 5.4%	105	↑ + 50.0%	7	↓ - 36.4%
18076	\$188,950	↓ - 6.7%	96.8%	↑ + 1.7%	36	↓ - 59.1%	6	↓ - 25.0%
18084	\$0	--	0.0%	--	0	--	0	--
18915	\$384,249	↓ - 6.1%	105.2%	↓ - 4.2%	115	↑ + 42.0%	5	↓ - 72.2%
18918	\$0	--	0.0%	--	0	--	0	--
18924	\$0	--	0.0%	--	0	--	0	--
18932	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18936	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18957	\$0	--	0.0%	--	0	--	0	--
18958	\$0	--	0.0%	--	0	--	0	--
18964	\$251,000	↓ - 13.4%	98.7%	↑ + 2.4%	56	↓ - 29.1%	28	↑ + 21.7%
18969	\$295,000	↑ + 34.1%	94.3%	↓ - 0.2%	89	↑ + 21.9%	25	↓ - 39.0%
18971	\$0	--	0.0%	--	0	--	0	--
18979	\$0	--	0.0%	--	0	--	0	--
19001	\$250,000	↑ + 3.8%	95.3%	↓ - 0.8%	50	↑ + 11.1%	43	↑ + 7.5%
19002	\$390,000	↑ + 9.4%	95.7%	↑ + 1.5%	65	↓ - 14.5%	70	↑ + 6.1%
19003	\$327,000	↑ + 24.6%	96.4%	↑ + 1.9%	47	↓ - 36.5%	13	↓ - 68.3%
19004	\$521,500	↑ + 22.7%	93.0%	↑ + 1.4%	79	↓ - 16.0%	19	↓ - 24.0%
19006	\$344,950	↓ - 4.2%	94.2%	↑ + 0.3%	80	↓ - 25.2%	30	↓ - 26.8%
19009	\$0	--	0.0%	--	0	--	0	--
19010	\$780,000	↑ + 69.6%	91.9%	↑ + 0.3%	178	↑ + 47.1%	14	↓ - 77.0%
19012	\$235,000	↑ + 19.9%	96.3%	↑ + 6.3%	84	↑ + 9.1%	15	↓ - 11.8%
19025	\$561,343	↓ - 1.5%	98.9%	↓ - 7.2%	50	↓ - 40.5%	12	↓ - 7.7%
19027	\$195,000	↓ - 8.2%	93.3%	↑ + 0.2%	74	↓ - 27.5%	58	↑ + 3.6%
19031	\$350,000	→ 0.0%	96.6%	↓ - 3.8%	126	↑ + 600.0%	11	↓ - 35.3%
19034	\$490,000	↑ + 7.7%	96.7%	↑ + 6.9%	73	↓ - 29.1%	14	↓ - 26.3%
19035	\$980,000	↑ + 51.4%	90.9%	↓ - 3.4%	124	↓ - 16.2%	12	↑ + 20.0%
19038	\$275,000	↑ + 11.8%	94.9%	↑ + 1.3%	58	↓ - 19.4%	65	→ 0.0%
19040	\$265,500	↑ + 10.6%	95.3%	↑ + 2.4%	65	↑ + 6.6%	31	↓ - 6.1%
19041	\$585,000	↓ - 2.5%	93.0%	↓ - 3.4%	82	↓ - 2.4%	9	↓ - 64.0%
19044	\$220,000	↓ - 12.0%	95.9%	↓ - 1.6%	57	↑ + 9.6%	29	↑ + 16.0%
19046	\$312,175	↓ - 1.3%	93.6%	↑ + 0.8%	59	↓ - 36.6%	28	↓ - 22.2%
19066	\$751,250	↑ + 22.5%	91.8%	↓ - 1.8%	51	↓ - 61.1%	8	↓ - 33.3%
19072	\$375,000	↓ - 34.0%	92.4%	↓ - 2.0%	106	↓ - 25.4%	22	↓ - 21.4%
19075	\$363,750	↑ + 34.7%	99.5%	↑ + 2.7%	32	↓ - 57.9%	10	↓ - 33.3%
19085	\$1,025,000	↓ - 22.6%	90.0%	↓ - 2.1%	105	↓ - 29.1%	5	↓ - 37.5%
19087	\$643,500	↑ + 29.3%	92.8%	↓ - 0.4%	42	↓ - 56.3%	2	↓ - 97.3%
19090	\$248,700	↑ + 13.0%	97.4%	↑ + 2.2%	41	↓ - 22.6%	40	→ 0.0%
19095	\$267,500	↓ - 5.3%	101.0%	↑ + 5.6%	68	↓ - 53.1%	26	↑ + 62.5%

### Montgomery County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
19096	\$366,675	↓ - 25.4%	89.8%	↓ - 7.1%	132	↑ + 109.5%	44	↑ + 22.2%
19401	\$138,500	↑ + 3.2%	95.1%	↑ + 0.8%	69	↓ - 9.2%	93	↑ + 13.4%
19403	\$225,000	↑ + 5.9%	95.4%	→ 0.0%	65	↓ - 30.1%	92	↓ - 17.9%
19404	\$0	--	0.0%	--	0	--	0	--
19405	\$241,000	↑ + 39.5%	91.7%	↓ - 3.5%	71	↑ + 10.9%	9	↓ - 55.0%
19406	\$335,000	↑ + 23.7%	100.8%	↑ + 5.8%	29	↓ - 25.6%	64	↑ + 6.7%
19407	\$0	--	0.0%	--	0	--	0	--
19408	\$0	--	0.0%	--	0	--	0	--
19409	\$0	--	0.0%	--	0	--	0	--
19415	\$0	--	0.0%	--	0	--	0	--
19420	\$0	--	0.0%	--	0	--	0	--
19422	\$362,500	↓ - 10.5%	96.1%	↑ + 1.8%	49	↓ - 55.5%	48	↑ + 17.1%
19423	\$0	--	0.0%	--	0	--	0	--
19424	\$0	--	0.0%	--	0	--	0	--
19426	\$305,000	↑ + 1.7%	98.6%	↓ - 0.9%	75	↓ - 3.8%	86	↓ - 21.1%
19428	\$320,000	↑ + 2.2%	95.5%	↑ + 1.0%	74	↓ - 20.4%	55	↓ - 3.5%
19429	\$0	--	0.0%	--	0	--	0	--
19430	\$0	--	0.0%	--	0	--	0	--
19435	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19436	\$0	--	0.0%	--	0	--	0	--
19437	\$670,000	↓ - 17.3%	93.1%	↑ + 7.8%	107	↑ + 37.2%	1	↓ - 66.7%
19438	\$277,100	↑ + 10.9%	99.4%	↑ + 5.1%	63	↓ - 41.1%	59	↑ + 18.0%
19440	\$315,000	↑ + 13.3%	98.4%	↑ + 1.1%	46	↓ - 47.7%	33	↓ - 8.3%
19441	\$0	--	0.0%	--	0	--	0	--
19443	\$0	--	0.0%	--	0	--	0	--
19444	\$362,000	↑ + 2.3%	95.0%	↓ - 2.6%	59	↓ - 13.2%	21	↑ + 16.7%
19446	\$273,950	↓ - 0.7%	96.9%	↑ + 0.9%	57	↓ - 9.5%	100	↓ - 21.9%
19450	\$0	--	0.0%	--	0	--	0	--
19451	\$0	--	0.0%	--	0	--	0	--
19453	\$115,500	↓ - 5.1%	98.6%	↑ + 1.1%	23	↓ - 74.2%	2	↓ - 77.8%
19454	\$328,000	↑ + 11.0%	96.5%	↑ + 2.3%	60	↓ - 9.1%	63	↓ - 12.5%
19455	\$0	--	0.0%	--	0	--	0	--
19456	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19460	\$300,000	↑ + 15.4%	91.8%	↓ - 3.9%	117	↑ + 101.7%	11	↓ - 91.3%
19462	\$345,000	↓ - 4.2%	94.0%	↓ - 1.5%	67	↓ - 10.7%	27	↑ + 8.0%
19464	\$137,500	↑ + 10.2%	93.8%	↑ + 3.1%	77	↓ - 28.7%	155	↑ + 17.4%
19468	\$229,900	↑ + 11.3%	94.8%	↓ - 1.0%	61	↓ - 14.1%	79	↓ - 1.3%
19472	\$0	--	0.0%	--	0	--	0	--
19473	\$352,500	↑ + 83.6%	95.8%	↑ + 0.4%	116	↑ + 31.8%	41	↑ + 17.1%
19474	\$154,000	↓ - 32.9%	85.6%	↓ - 12.7%	420	↑ + 775.0%	1	↓ - 75.0%
19477	\$618,000	↑ + 8.4%	88.4%	↑ + 0.8%	139	↑ + 37.6%	1	→ 0.0%
19478	\$0	--	0.0%	--	0	--	0	--
19484	\$0	--	0.0%	--	0	--	0	--

## Montgomery County, PA ZIP Codes Cont.

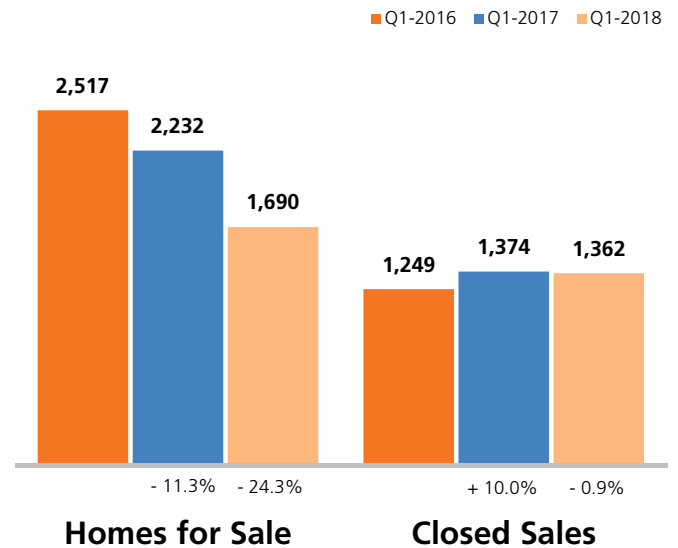
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
19485	\$0	--	0.0%	--	0	--	0	--
19486	\$0	--	0.0%	--	0	--	0	--
19490	\$0	--	0.0%	--	0	--	0	--
19492	\$227,500	↓ - 1.0%	88.4%	↓ - 8.4%	175	↑ + 272.3%	2	↓ - 33.3%
19504	\$333,000	↑ + 17.7%	93.8%	↓ - 3.7%	314	↑ + 282.9%	1	↓ - 92.9%
19505	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19512	\$120,000	↓ - 31.4%	80.1%	↓ - 16.1%	17	↓ - 78.2%	1	↓ - 96.6%
19525	\$267,410	↓ - 5.8%	99.0%	↑ + 1.7%	59	↓ - 29.8%	29	↓ - 46.3%

## New Castle County, DE

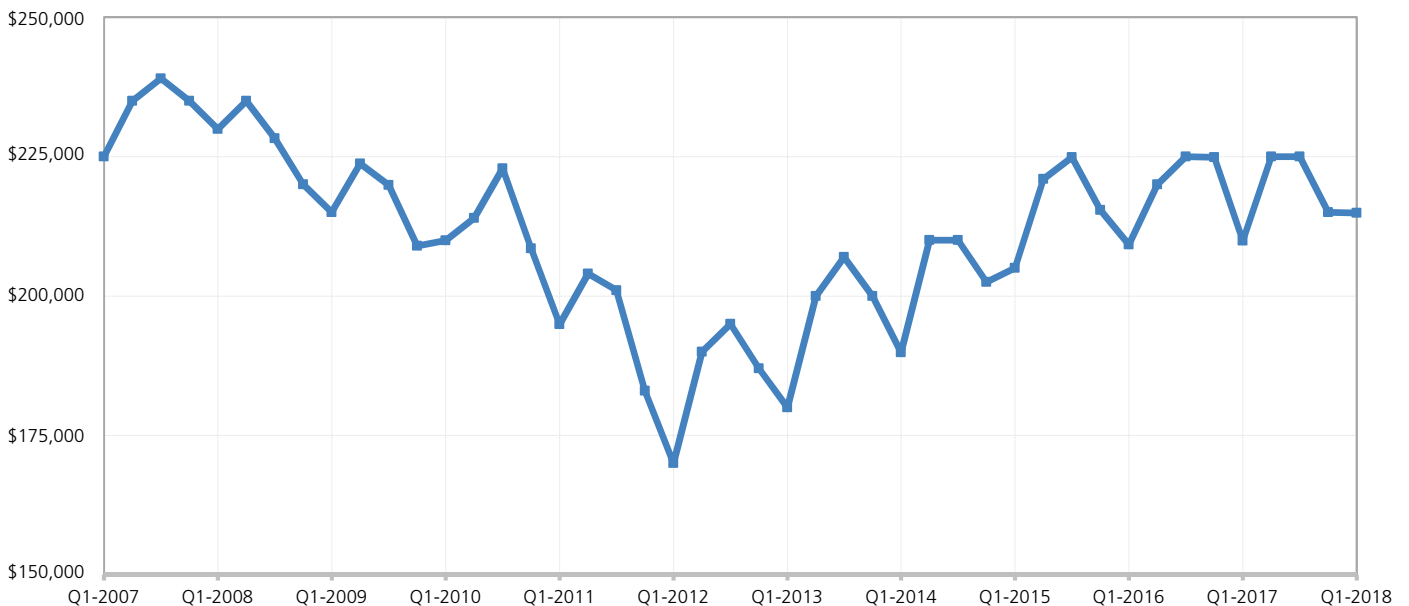
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$214,900	+ 2.4%
Avg. Sales Price	\$232,306	+ 1.8%
Pct. of Orig. Price Received	95.9%	+ 2.3%
Homes for Sale	1,690	- 24.3%
Closed Sales	1,362	- 0.9%
Months Supply	2.9	- 27.4%
Avg. Prop. Mktg. Period	70	- 17.6%

### Market Activity



### Historical Median Sales Price for New Castle County, DE



## New Castle County, DE ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
19701	\$235,000	↑ +1.3%	95.7%	↑ +0.6%	64	↓ -9.9%	71	↓ -20.2%
19702	\$204,500	↑ +8.2%	97.1%	↑ +1.4%	54	↓ -28.0%	118	↓ -9.9%
19703	\$203,730	↑ +2.2%	96.6%	↓ -0.7%	69	↓ -21.6%	42	↑ +7.7%
19706	\$85,250	↓ -40.2%	101.3%	↑ +14.7%	17	↓ -84.1%	4	↓ -33.3%
19707	\$382,340	↓ -0.7%	95.5%	↑ +0.5%	65	↓ -30.9%	29	↓ -14.7%
19708	\$0	--	0.0%	--	0	--	0	--
19709	\$326,159	↑ +16.5%	96.8%	↑ +0.2%	87	↑ +17.6%	127	↑ +13.4%
19710	\$0	--	0.0%	--	0	--	0	--
19711	\$240,500	↓ -1.8%	94.7%	↑ +0.7%	67	↓ -18.3%	82	↓ -13.7%
19712	\$0	--	0.0%	--	0	--	0	--
19713	\$200,000	↑ +6.1%	98.2%	↑ +2.1%	54	↑ +10.2%	68	↑ +6.3%
19714	\$0	--	0.0%	--	0	--	0	--
19715	\$0	--	0.0%	--	0	--	0	--
19716	\$0	--	0.0%	--	0	--	0	--
19717	\$0	--	0.0%	--	0	--	0	--
19718	\$0	--	0.0%	--	0	--	0	--
19720	\$169,900	↑ +8.2%	97.5%	↑ +2.3%	56	↓ -24.3%	175	↑ +22.4%
19721	\$0	--	0.0%	--	0	--	0	--
19725	\$0	--	0.0%	--	0	--	0	--
19726	\$0	--	0.0%	--	0	--	0	--
19730	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19731	\$160,000	--	91.4%	--	35	--	1	--
19732	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19733	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19734	\$269,866	↓ -17.0%	103.3%	↑ +6.7%	87	↑ +7.4%	45	↑ +45.2%
19735	\$0	--	0.0%	--	0	--	0	--
19736	\$0	--	0.0%	--	0	--	0	--
19801	\$99,000	↑ +4.2%	97.6%	↑ +7.3%	90	↓ -13.5%	35	↓ -14.6%
19802	\$107,450	↑ +52.4%	88.8%	↑ +2.2%	116	↑ +19.6%	57	↓ -24.0%
19803	\$306,000	↑ +0.3%	96.5%	↑ +4.2%	69	↓ -24.2%	47	↓ -37.3%
19804	\$181,450	↑ +3.7%	96.0%	↑ +4.1%	66	↓ -26.7%	58	↑ +34.9%
19805	\$122,000	↑ +7.2%	91.5%	↑ +1.1%	83	↓ -12.6%	110	↑ +4.8%
19806	\$190,000	↓ -14.2%	93.8%	↑ +2.1%	75	↓ -40.0%	49	↓ -7.5%
19807	\$682,500	↑ +34.5%	94.8%	↑ +5.3%	124	↓ -29.5%	23	↑ +27.8%
19808	\$230,000	↓ -0.6%	95.9%	↑ +2.2%	50	↓ -39.0%	105	↓ -10.3%
19809	\$211,625	↑ +32.3%	94.6%	↑ +1.1%	87	↓ -11.2%	60	↑ +39.5%
19810	\$306,000	↑ +1.1%	96.4%	↑ +3.3%	52	↓ -35.8%	51	↑ +6.3%
19850	\$0	--	0.0%	--	0	--	0	--
19880	\$0	--	0.0%	--	0	--	0	--
19884	\$0	--	0.0%	--	0	--	0	--
19885	\$0	--	0.0%	--	0	--	0	--
19886	\$0	--	0.0%	--	0	--	0	--
19890	\$0	--	0.0%	--	0	--	0	--



## New Castle County, DE ZIP Codes Cont.

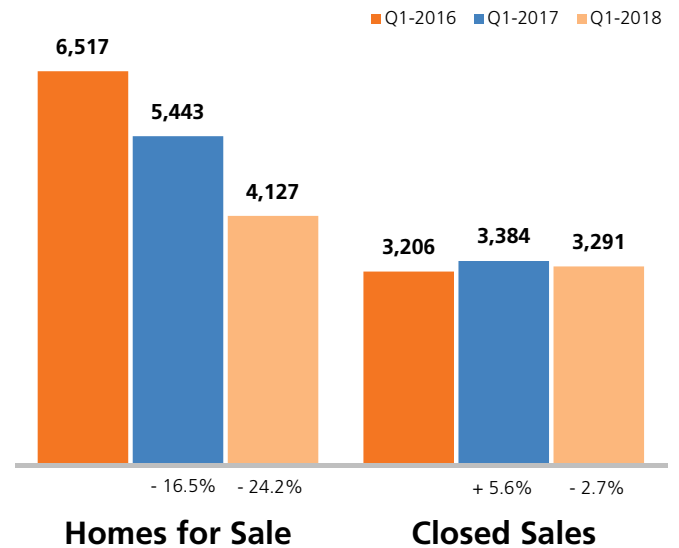
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
19891	\$0	--	0.0%	--	0	--	0	--
19892	\$0	--	0.0%	--	0	--	0	--
19893	\$0	--	0.0%	--	0	--	0	--
19894	\$0	--	0.0%	--	0	--	0	--
19895	\$0	--	0.0%	--	0	--	0	--
19896	\$0	--	0.0%	--	0	--	0	--
19897	\$0	--	0.0%	--	0	--	0	--
19898	\$0	--	0.0%	--	0	--	0	--
19899	\$0	--	0.0%	--	0	--	0	--
19938	\$358,275	↑ +42.0%	102.2%	↑ +6.3%	74	↑ +5.7%	2	↓ -93.8%
19977	\$215,000	↓ -3.4%	103.0%	↑ +8.6%	10	↓ -89.9%	3	↓ -96.2%

## Philadelphia County, PA

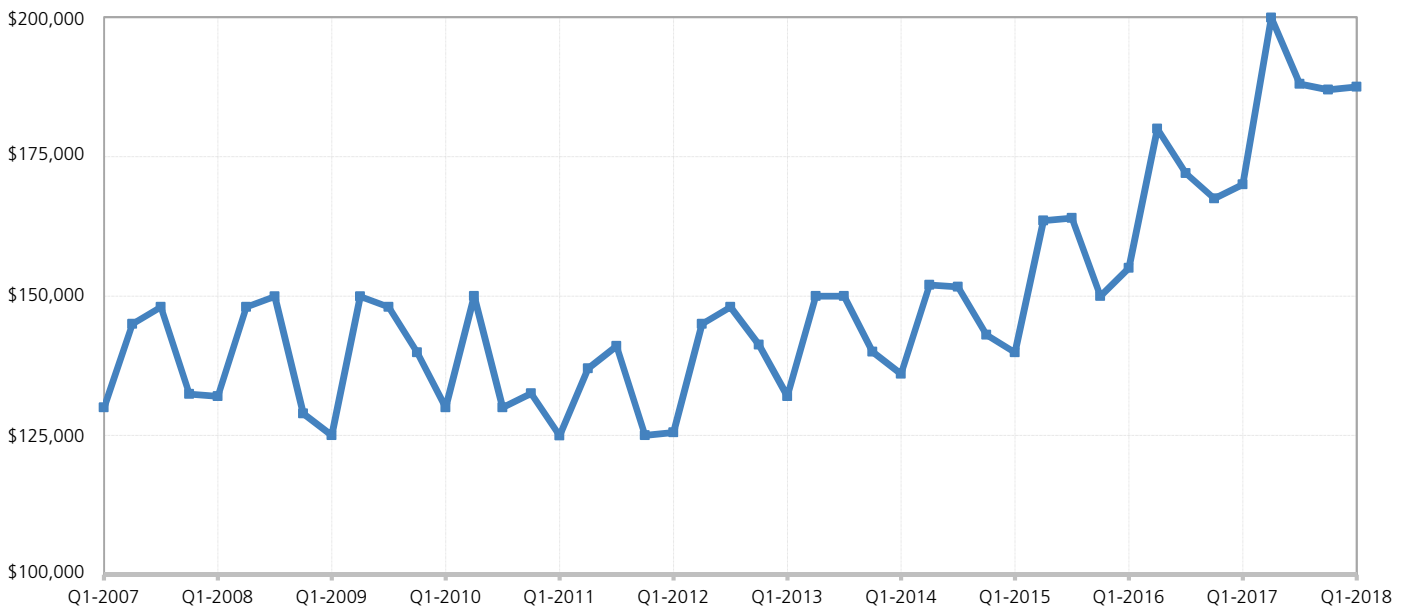
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$187,500	+ 10.3%
Avg. Sales Price	\$243,080	+ 5.4%
Pct. of Orig. Price Received	94.9%	+ 0.6%
Homes for Sale	4,127	- 24.2%
Closed Sales	3,291	- 2.7%
Months Supply	2.9	- 26.0%
Avg. Prop. Mktg. Period	63	- 8.1%

### Market Activity



### Historical Median Sales Price for Philadelphia County, PA



### Philadelphia County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
19019	\$0	--	0.0%	--	0	--	0	--
19092	\$0	--	0.0%	--	0	--	0	--
19093	\$0	--	0.0%	--	0	--	0	--
19099	\$0	--	0.0%	--	0	--	0	--
19101	\$0	--	0.0%	--	0	--	0	--
19102	\$305,000	↓ -55.1%	94.6%	↓ -1.8%	180	↑ +19.2%	17	↓ -19.0%
19103	\$529,010	↓ -0.7%	95.1%	↑ +1.2%	88	↓ -6.4%	65	↑ +4.8%
19104	\$215,000	↑ +82.7%	95.1%	↓ -0.5%	86	↑ +48.3%	31	→ 0.0%
19105	\$0	--	0.0%	--	0	--	0	--
19106	\$349,000	↓ -14.9%	93.6%	↓ -1.0%	105	↑ +16.7%	49	↓ -14.0%
19107	\$275,000	↓ -16.0%	91.0%	↓ -3.6%	86	↓ -1.1%	21	↓ -34.4%
19108	\$0	--	0.0%	--	0	--	0	--
19109	\$0	--	0.0%	--	0	--	0	--
19110	\$0	--	0.0%	--	0	--	0	--
19111	\$168,000	↑ +1.6%	95.0%	↓ -1.3%	50	↓ -12.3%	121	↑ +18.6%
19112	\$0	--	0.0%	--	0	--	0	--
19114	\$190,000	↑ +5.6%	96.0%	↑ +0.9%	54	↓ -3.6%	62	↓ -10.1%
19115	\$217,450	↓ -0.0%	97.2%	↑ +3.2%	32	↓ -46.7%	38	↓ -40.6%
19116	\$239,500	↑ +5.3%	97.2%	↑ +1.7%	45	↓ -25.0%	50	↑ +13.6%
19118	\$541,000	↓ -12.4%	89.1%	↓ -5.9%	117	↑ +105.3%	13	↓ -35.0%
19119	\$290,000	↑ +12.0%	95.0%	↑ +0.6%	70	↓ -17.6%	58	↓ -1.7%
19120	\$87,000	↑ +12.3%	96.3%	↑ +4.8%	67	↓ -2.9%	104	↑ +7.2%
19121	\$235,000	↑ +120.7%	93.0%	↑ +3.2%	53	↓ -7.0%	79	↑ +49.1%
19122	\$320,000	↑ +37.9%	95.4%	↑ +1.6%	82	↑ +6.5%	55	↑ +22.2%
19123	\$385,000	↓ -16.3%	95.0%	↓ -0.6%	85	↓ -12.4%	65	↓ -5.8%
19124	\$85,000	↑ +18.1%	95.0%	↓ -1.8%	60	↓ -25.0%	122	↑ +9.9%
19125	\$300,000	↑ +1.7%	94.9%	↓ -0.3%	77	↑ +18.5%	136	↓ -17.1%
19126	\$163,500	↑ +36.3%	98.7%	↑ +0.7%	58	↓ -20.5%	24	↓ -25.0%
19127	\$195,000	↓ -12.3%	87.5%	↓ -7.7%	125	↑ +60.3%	17	↓ -52.8%
19128	\$239,950	↑ +6.7%	95.0%	↓ -0.5%	85	↑ +7.6%	151	↑ +30.2%
19129	\$242,000	↑ +20.7%	96.8%	↑ +4.1%	38	↓ -53.7%	28	↓ -20.0%
19130	\$361,250	↑ +4.7%	94.8%	↑ +1.2%	65	↓ -20.7%	96	↓ -10.3%
19131	\$87,000	↑ +4.2%	92.7%	↑ +2.7%	49	↓ -27.9%	67	↑ +3.1%
19132	\$35,000	↑ +75.0%	96.2%	↑ +13.4%	40	↓ -54.5%	38	↑ +5.6%
19133	\$50,000	↓ -30.6%	90.2%	↓ -3.4%	51	↓ -10.5%	21	↑ +40.0%
19134	\$70,000	↓ -5.4%	92.9%	↓ -0.2%	55	↓ -20.3%	131	↓ -10.9%
19135	\$120,000	↑ +34.8%	94.4%	↑ +1.9%	64	↓ -5.9%	72	↓ -26.5%
19136	\$152,000	↑ +20.6%	95.6%	↑ +2.4%	54	↑ +1.9%	90	↓ -13.5%
19137	\$145,000	↑ +16.5%	94.5%	↑ +0.7%	51	↑ +45.7%	25	↑ +8.7%
19138	\$93,000	↓ -26.8%	94.0%	↓ -2.4%	49	↓ -31.0%	64	↓ -13.5%
19139	\$65,050	↑ +39.1%	92.6%	↑ +4.0%	58	↓ -32.6%	58	↓ -1.7%
19140	\$40,000	↑ +14.3%	88.5%	↓ -3.0%	65	↑ +4.8%	60	↑ +20.0%
19141	\$82,500	↓ -26.3%	96.0%	↓ -0.7%	72	↓ -8.9%	46	↑ +7.0%

## Philadelphia County, PA ZIP Codes Cont.

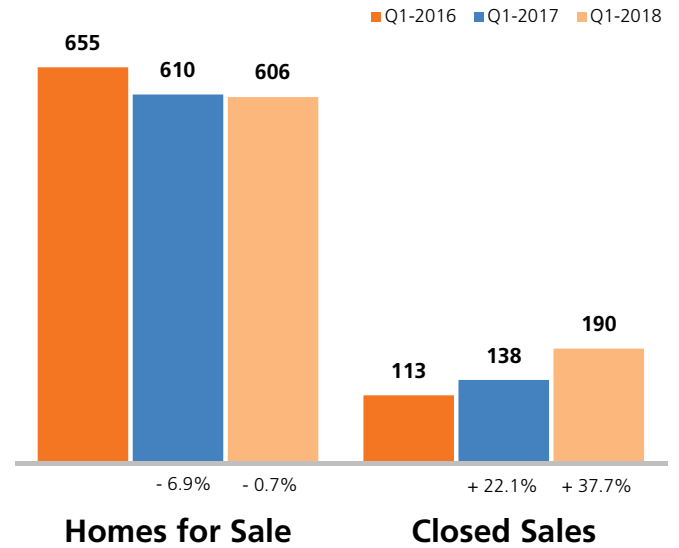
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
19142	\$62,250	↑ + 60.6%	97.6%	↑ + 12.4%	84	↓ - 7.7%	32	↓ - 11.1%
19143	\$89,000	↑ + 27.1%	96.9%	↑ + 5.7%	39	↓ - 51.3%	97	↑ + 22.8%
19144	\$145,000	↑ + 54.5%	95.2%	↑ + 2.3%	59	↓ - 32.2%	79	↑ + 17.9%
19145	\$225,000	↑ + 23.0%	94.5%	↓ - 0.1%	61	↑ + 8.9%	148	↑ + 3.5%
19146	\$359,000	↑ + 9.4%	94.3%	↓ - 0.7%	67	↑ + 21.8%	206	↑ + 2.0%
19147	\$424,900	↑ + 6.2%	95.3%	↓ - 0.4%	66	↓ - 5.7%	149	↓ - 5.1%
19148	\$237,500	↑ + 13.1%	94.9%	↓ - 1.1%	60	↑ + 22.4%	138	↑ + 2.2%
19149	\$154,000	↑ + 8.3%	96.8%	↑ + 0.5%	32	↓ - 3.0%	120	↓ - 10.4%
19150	\$161,000	↑ + 1.9%	100.5%	↑ + 4.5%	60	↓ - 17.8%	41	↓ - 22.6%
19151	\$154,995	↑ + 14.8%	93.8%	↑ + 0.3%	59	↓ - 18.1%	62	↑ + 17.0%
19152	\$203,900	↑ + 4.6%	97.0%	↑ + 0.6%	43	↓ - 10.4%	49	↓ - 37.2%
19153	\$119,950	↓ - 5.6%	96.1%	↑ + 1.3%	99	↑ + 120.0%	18	↓ - 14.3%
19154	\$205,000	↑ + 13.9%	96.6%	↑ + 1.4%	37	↓ - 48.6%	78	↓ - 10.3%

## Salem County, NJ

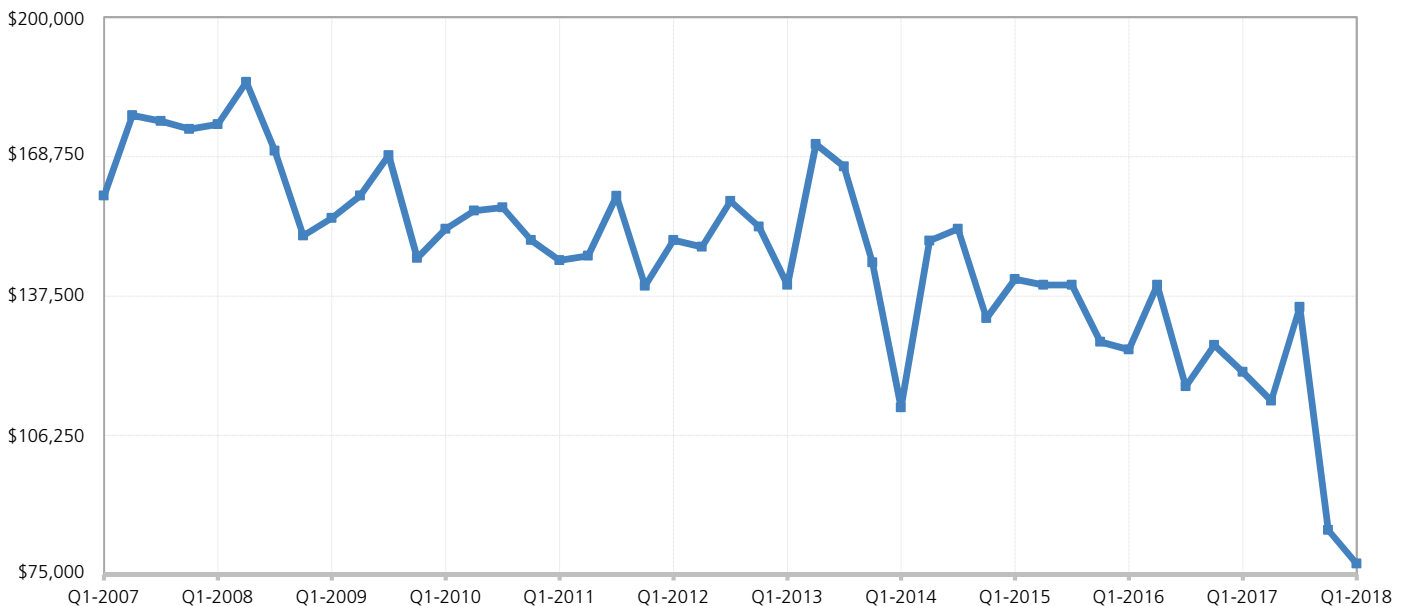
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$77,510	- 35.6%
Avg. Sales Price	\$107,714	- 16.8%
Pct. of Orig. Price Received	89.1%	+ 2.8%
Homes for Sale	606	- 0.7%
Closed Sales	190	+ 37.7%
Months Supply	7.9	- 17.5%
Avg. Prop. Mktg. Period	105	- 24.6%

### Market Activity



### Historical Median Sales Price for Salem County, NJ



## Salem County, NJ ZIP Codes

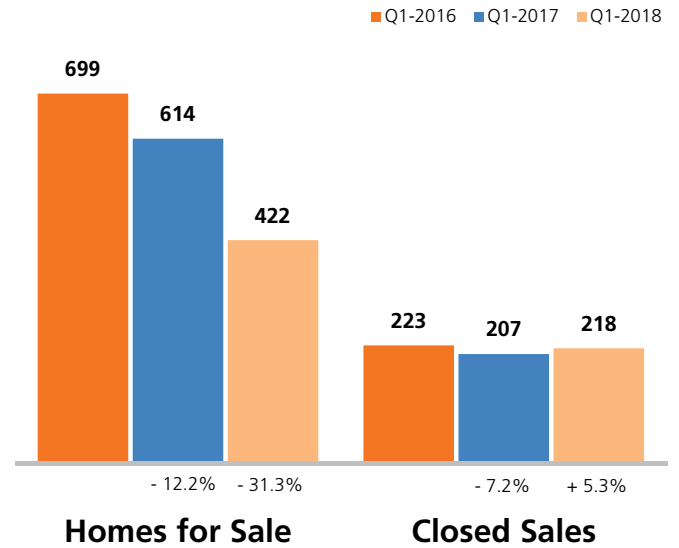
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
08001	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08023	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08038	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08067	\$118,000	↑ + 372.0%	101.7%	↑ + 31.1%	73	↓ - 18.0%	3	→ 0.0%
08069	\$37,721	↓ - 54.0%	88.1%	↑ + 2.8%	94	↓ - 43.4%	51	↑ + 34.2%
08070	\$94,900	↓ - 14.5%	88.4%	↑ + 4.1%	133	↓ - 2.2%	44	↑ + 4.8%
08072	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08079	\$31,500	↓ - 61.3%	85.3%	↓ - 1.0%	136	↑ + 30.8%	30	↑ + 172.7%
08098	\$182,110	↓ - 15.3%	94.5%	↑ + 4.7%	94	↓ - 45.3%	18	↑ + 5.9%
08302	\$121,500	↑ + 12.5%	88.5%	↓ - 4.3%	131	↑ + 24.8%	10	↓ - 87.3%
08318	\$177,750	↓ - 11.1%	90.4%	↑ + 0.4%	59	↓ - 42.7%	30	↑ + 76.5%
08343	\$230,000	↑ + 67.9%	94.3%	↑ + 8.8%	61	↓ - 11.6%	3	↓ - 66.7%
08344	\$239,900	↑ + 49.9%	96.0%	↑ + 1.2%	24	↓ - 75.0%	1	↓ - 94.1%
08347	\$0	--	0.0%	--	0	--	0	--

## Schuykill County, PA

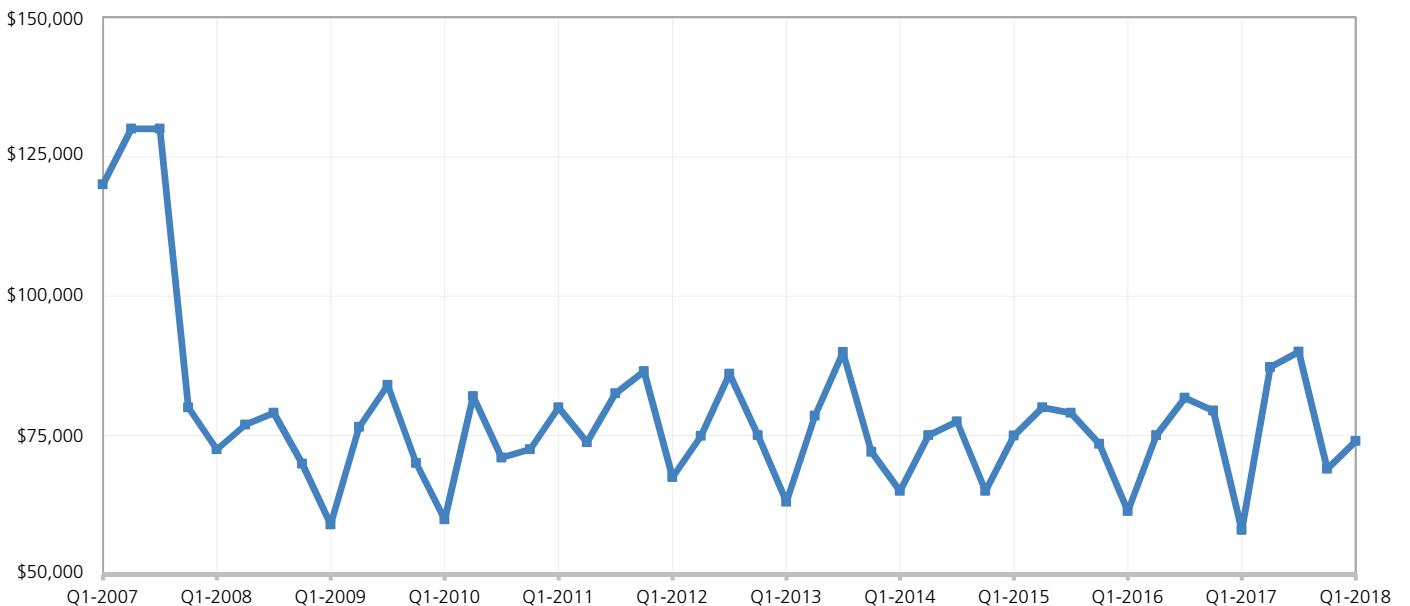
### Key Metrics

	Q1-2018	1-Yr Chg
Median Sales Price	\$74,000	+ 27.6%
Avg. Sales Price	\$99,917	+ 24.1%
Pct. of Orig. Price Received	89.3%	+ 2.9%
Homes for Sale	422	- 31.3%
Closed Sales	218	+ 5.3%
Months Supply	4.4	- 36.9%
Avg. Prop. Mktg. Period	112	- 2.7%

### Market Activity



### Historical Median Sales Price for Schuykill County, PA



### Schuylkill County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
17901	\$54,950	↓ - 12.8%	85.8%	↓ - 2.4%	130	↓ - 1.5%	44	↑ + 51.7%
17921	\$97,450	↑ + 57.9%	91.3%	↑ + 2.1%	161	↓ - 6.9%	6	→ 0.0%
17922	\$180,000	↑ + 34.3%	91.8%	↑ + 0.9%	138	↑ + 16.0%	15	↑ + 66.7%
17923	\$0	--	0.0%	--	0	--	0	--
17925	\$0	--	0.0%	--	0	--	0	--
17929	\$112,450	↑ + 7.1%	95.5%	↑ + 5.1%	143	↓ - 5.3%	6	↑ + 20.0%
17930	\$0	--	0.0%	--	0	--	0	--
17931	\$37,000	↑ + 2.8%	86.0%	↑ + 9.3%	87	↓ - 6.5%	12	→ 0.0%
17932	\$0	--	0.0%	--	0	--	0	--
17933	\$0	--	0.0%	--	0	--	0	--
17934	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17935	\$13,200	↓ - 23.5%	91.6%	↑ + 8.0%	39	↓ - 66.4%	2	→ 0.0%
17936	\$13,000	↓ - 75.2%	52.0%	↓ - 23.8%	62	↓ - 43.6%	1	↓ - 50.0%
17938	\$123,712	↓ - 36.6%	97.1%	--	71	--	3	--
17941	\$0	--	0.0%	--	0	--	0	--
17943	\$74,000	--	93.1%	--	20	--	1	--
17944	\$0	--	0.0%	--	0	--	0	--
17945	\$0	--	0.0%	--	0	--	0	--
17946	\$0	--	0.0%	--	0	--	0	--
17948	\$18,500	↑ + 94.7%	83.9%	↑ + 8.3%	233	↑ + 323.6%	5	↓ - 37.5%
17949	\$0	--	0.0%	--	0	--	0	--
17951	\$84,000	↑ + 12.0%	93.4%	↑ + 17.0%	127	↑ + 101.6%	1	→ 0.0%
17952	\$73,950	--	76.0%	--	261	--	2	--
17953	\$0	--	0.0%	--	0	--	0	--
17954	\$26,500	↓ - 47.0%	81.8%	↓ - 3.4%	128	↑ + 42.2%	12	↑ + 9.1%
17957	\$0	--	0.0%	--	0	--	0	--
17959	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17960	\$156,100	↓ - 15.6%	97.8%	↑ + 7.5%	44	↓ - 17.0%	3	↓ - 25.0%
17961	\$165,000	↑ + 26.0%	95.1%	↓ - 3.1%	47	↓ - 44.0%	21	↑ + 61.5%
17963	\$129,500	↓ - 8.0%	96.2%	↓ - 1.1%	131	↑ + 6.5%	15	↑ + 50.0%
17964	\$105,000	--	95.5%	--	137	--	1	--
17965	\$52,500	↑ + 19.3%	84.5%	↑ + 20.0%	86	↓ - 76.3%	2	↑ + 100.0%
17966	\$0	--	0.0%	--	0	--	0	--
17967	\$78,250	↑ + 4.5%	96.1%	↑ + 4.6%	159	↑ + 120.8%	4	↑ + 33.3%
17968	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17970	\$27,500	↓ - 17.9%	91.4%	↑ + 8.9%	114	↓ - 38.7%	6	↓ - 25.0%
17972	\$139,900	↑ + 1.5%	96.7%	↑ + 1.5%	60	↓ - 34.8%	15	↓ - 28.6%
17974	\$80,250	↓ - 5.6%	92.6%	↑ + 3.3%	11	↓ - 69.4%	2	↑ + 100.0%
17976	\$15,000	↑ + 7.1%	76.8%	↓ - 10.4%	134	↑ + 42.6%	11	↑ + 37.5%
17978	\$0	--	0.0%	--	0	--	0	--
17979	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17980	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17981	\$73,500	↑ + 165.3%	93.4%	↑ + 15.3%	29	↓ - 23.7%	6	↑ + 20.0%



## Schuylkill County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
17982	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17983	\$0	--	0.0%	--	0	--	0	--
17985	\$94,000	↓ - 65.8%	94.1%	↑ + 12.8%	211	↑ + 108.9%	1	→ 0.0%
18211	\$191,950	--	91.6%	--	45	--	2	--
18214	\$260,000	↑ + 271.4%	96.3%	↑ + 51.2%	72	↓ - 33.3%	1	→ 0.0%
18218	\$39,900	↓ - 27.3%	68.8%	↓ - 18.4%	224	↓ - 22.0%	1	↓ - 85.7%
18220	\$0	--	0.0%	--	0	--	0	--
18231	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18237	\$52,000	↑ + 73.9%	85.8%	↑ + 19.8%	105	↑ + 43.8%	4	↑ + 33.3%
18241	\$0	--	0.0%	--	0	--	0	--
18242	\$0	--	0.0%	--	0	--	0	--
18245	\$0	--	0.0%	--	0	--	0	--
18248	\$88,000	--	95.1%	--	145	--	1	--
18252	\$33,250	↓ - 14.7%	86.9%	↑ + 9.3%	128	→ 0.0%	12	↓ - 36.8%
19549	\$0	--	0.0%	--	0	--	0	--